# 2016

### FLORIDA INTERNATIONAL BUSINESS HIGHLIGHTS

Merchandise Trade Florida-Origin Exports Foreign Direct Investment



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#### **Overview**

With two-way merchandise trade totaling nearly \$143 billion, combined with services exports of \$38.5 billion and the value of foreign direct investment exceeding \$53 billion, international business continued to be one of the state's strongest sectors in 2016, even with the economic challenges that affected global commerce.

- Total merchandise trade (exports plus imports) fell slightly to \$142.8 billion, a decline of -2.9 percent in 2016. Merchandise exports (goods that are shipped from and through Florida) were down by -7.3 percent to \$67.9 billion while imports gained 1.4 percent to \$74.9 billion.
- Ranking seventh (7<sup>th</sup>) in the U.S., Florida-origin exports to the world fell by -3.5 percent to \$52.0 billion in 2016, while U.S. exports fell by -3.3 percent.
- Florida's services exports, which primarily consist of travel/tourism and transportation activities, were valued at \$38.5 billion and ranked fourth (4<sup>th</sup>) in the U.S. in 2014.
- Foreign direct investment employment reached a high of 266,500 in 2014, an increase of 5,700 workers, or 2.2 percent. Florida maintained its ranking of sixth (6<sup>th</sup>) in the U.S. and first (1<sup>st</sup>) in the Southeast.
- Gross property, plant, and equipment attributable to foreign direct investment was valued at \$53.6 billion in 2014 (latest data available) while first-year FDI expenditures for 2015 were \$5.7 billion 45.6 percent higher than 2014.

International Trade & Services Overview			
	Value in \$U.S. Billions	% Change Vs. Previous Year	U.S. Rank
Total Trade with the World (2016)	\$142.8	-2.9%	N/A*
Merchandise Exports (2016)	\$67.9	-7.3%	N/A*
Merchandise Imports (2016)	\$74.9	1.4%	N/A*
Florida-Origin Exports (2016)	\$52.0	-3.5%	7 <sup>th</sup>
Services Exports (2014)	\$38.5	N/A**	4 <sup>th</sup>

Foreign Direct Investment (FDI) Overview			
	Value	% Change Vs. Previous Year	Rank
FDI Employment (2014)	266,500	2.2%	1 <sup>st</sup> in Southeast 6 <sup>th</sup> in the U.S.
Gross Plant, Property & Equipment (2014)	\$53.6 Billion	N/A***	2 <sup>nd</sup> in Southeast 11 <sup>th</sup> in the U.S.
First-Year FDI Expenditures (2015)	\$5.7 Billion	45.6%	3 <sup>rd</sup> in Southeast 11 <sup>th</sup> in the U.S.

\* Merchandise trade figures cannot be ranked by state. While Florida consists of two U.S. Customs Districts that comprise the entire state, other Customs Districts overlap into multiple states, making comparisons impractical.

\*\*State-level figures are reported only on an occasional basis.

\*\*\*Data on Gross Property, Plant, and Equipment by state were not collected by the U.S. Bureau of Economic Analysis from 2008 to 2013.

#### **Employment Impact**

- The Business Roundtable estimates that international trade including exports of goods and services plus imports – supports 2.5 million Florida jobs.
- The Business Roundtable also estimates that international trade supported nearly one in four Florida jobs in 2014, and grew more than three times faster than total employment from 2004 to 2014.
- According to a report published by the Organization for International Investment that analyzed how the U.S. benefits from foreign direct investment (FDI), 955,500 Florida jobs are tied to FDI in the state.

#### Florida's Export Sector

 Nearly 60,000 Florida companies export, accounting for 20 percent of all U.S. exporters in 2015 – the second highest state in the U.S. after California.

Number of Exporters		% of U.S.
California	73,528	24.9%
Florida	59,617	20.2%
Texas	40,343	13.7%
New York	37,949	12.9%
Illinois	22,510	7.6%

- Ninety-six (96) percent of Florida exporters are small and medium-sized enterprises (SMEs) with 500
  or fewer employees.
- Small and medium-sized companies accounted for 65 percent of Florida exports in 2014. This is the third-highest figure among the 50 states and is much higher than the U.S. average of 33 percent.
- According to the Florida Chamber of Commerce's "Florida Trade and Logistics Study 2.0":
  - More than half a million Floridians hold jobs in trade and logistics industries.
  - Jobs in Florida's trade and logistics industries pay 30 percent higher wages than the state average.
  - Roughly 1 in 7 Florida manufacturing jobs depend on exports.
- The U.S. Department of Commerce reports that, on average, companies that export grow 15 percent faster, pay 15 percent higher wages and are 12 percent more profitable than those that do not export.

#### Total Merchandise Trade

- In 2016, Florida's total merchandise trade (exports plus imports) totaled \$142.8 billion, a decline of -2.9 percent in two-way trade over 2015. Similarly, U.S. total trade also fell by -2.9 percent year-over-year.
- Merchandise exports from Florida fell by -7.3 percent while merchandise imports gained 1.4 percent.
- The Miami Customs District was again the 12<sup>th</sup> busiest District in the U.S., with a slight overall decline of -2.2 percent in total trade.
- The Miami Customs District was also one of only nine Districts that had a trade surplus in 2015 the third largest surplus of the 43 Districts nationwide.
- Florida recorded two-way trade in excess of one billion (\$1 billion) with 33 trade partners in 2016. Total trade with Brazil alone was \$18.2 billion, almost double the amount of trade with China, the second largest partner. (*Visit our website to see two-way trade profiles of <u>Florida's top 50 trade partners</u>).*

Top Merchandise Trade Partn \$US Millions, 2016	ers
Brazil	\$18,215.0
China	\$9,798.9
Colombia	\$7,674.5
Japan	\$7,239.9
Chile	\$6,554.1
All Other Countries	\$9,3317.8
Total	\$142,800.2

#### Merchandise Exports

- Merchandise exports goods that are shipped from and through Florida totaled \$67,947.7 billion in 2016, a decline of -7.3 percent over 2015. U.S. exports fell by -3.3 percent during the same period.
- Among the state's top 10 merchandise export destinations, only a handful remained in positive territory: Argentina (#4) and the Dominican Republic (#5) both held up with gains of less than one percent each while Costa Rica and Panama (#7 and #8, respectively) made more headway with growth of 4.1 and 3.1 percent over 2015.
- Shipments to the state's top two destinations (Brazil and Colombia) fell by a combined \$2.0 billion, accounting for 39 percent of the total decline. Exports to Brazil fell by -8.4 percent (down \$1.1 billion) while exports to Colombia fell by another -19.3 percent (down \$967.0 million). Venezuela's economic hardships continued to impact Florida with the loss of another \$1.1 billion in 2016 causing a 43.1 percent fall in Florida exports to what was once our second largest export partner.
- The state's leading merchandise export markets were:

Top Merchandise Export Destinations \$US Millions, 2016		
Brazil	\$11,989.2	
Colombia	\$4,043.9	
Chile	\$3,645.4	
Argentina	\$3,331.0	
Dominican Republic	\$3,119.5	
All Other Countries	\$41,818.7	
Total	\$67,947.7	

• While many export commodities saw declines last year, Florida's aviation industry exports (#1) saw strong gains with a 5.9 percent increase to \$7.1 billion. Other gains in the top 10 commodities were

seen in exports of Human Blood (187.6 percent); Electronic Integrated Circuits (6.4 percent); Gold (3.6 percent), and Medications (3.4 percent).

- Declines in the top 10 sectors were seen in Motor Cars & Vehicles (-29.0 percent); Fertilizers (-20.7 percent); Medical & Surgical Equipment (-14.4 percent); Computers & Components (-8.5 percent), and Telecommunications Equipment (- 2.0 percent).
- Leading merchandise export commodities included:

Top Merchandise Export Commodities \$US Millions, 2016		
Aircraft, Engines & Parts	\$7,143.2	
Telecommunications Equipment	\$4,368.7	
Motor Cars & Vehicles	\$3,711.2	
Computers and Components	\$2,862.3	
Gold	\$1,794.9	
All Other	\$48,067.4	
Total	\$67,947.7	

#### Merchandise Imports

- Florida merchandise imports remained steady with 1.4 percent in growth 2016 while the U.S. recorded a loss of -2.6 percent.
- Among our top 10 markets, China held steady as the leading source of imports (#1) with a moderate gain of 5.6 percent versus 2015. Imports from Brazil, Germany, and Colombia all experienced double-digit gains while Japan (#2), Mexico (#6), and the Dominican Republic (#9) saw single-digit increases but remained strongly in the top 10.
- Three of the state's top 10 import markets showed declines last year: Chile (-4.6 percent), France (-5.8 percent), and Honduras (-4.8 percent).
- The state's leading import markets in 2016 were:

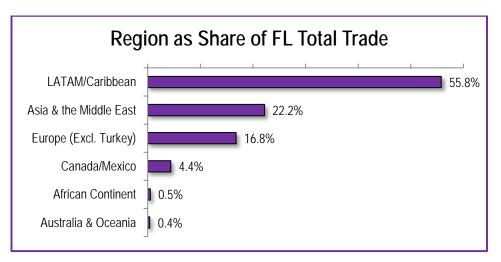
Top Merchandise Import Markets \$US Millions, 2016		
China	\$8,993.8	
Japan	\$6,535.3	
Brazil	\$6,225.8	
Germany	\$4,207.7	
Colombia	\$3,630.6	
All Other Countries	\$45,259.2	
Total	\$74,852.4	

- Florida imports surpassed \$1.0 billion in 21 markets during 2016.
- Motor Cars & Vehicles not only topped the list of import commodities (#1 at \$10.7 billion), they also grew by 20.5 percent in 2016 as imports of Gold (up by 8.7 percent) and Telecommunications Equipment (16.3 percent) remained strong.
- Double-digit losses in the top 10 were seen in Aircraft (-21.2 percent) and Oil (-51.6 percent).
- Leading merchandise import commodities in 2016 included:

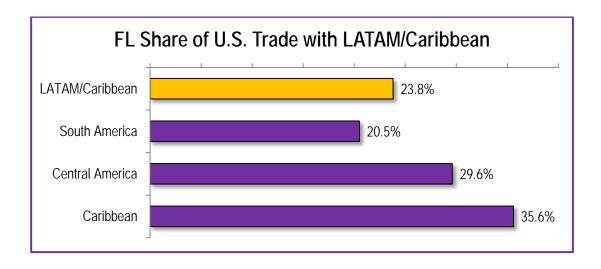
Top Merchandise Import Commoditie: \$US Millions, 2016	S
Motor Cars & Vehicles	\$10,695.2
Gold	\$4,611.9
Powered Aircraft, Spacecraft & Launch Vehicles	\$2,790.9
Telecommunications Equipment	\$2,598.3
Oil (not crude)	\$2,246.7
All Other	\$51,909.4
Total	\$74,852.4

#### Merchandise Total Trade by World Region

Latin America and the Caribbean, combined, account for 55.8 percent of the state's total merchandise trade; Asia & the Middle East – 22.2 percent; Europe accounts for 16.8 percent; Canada & Mexico\* – 4.4 percent; the African Continent and Australia & Oceania – less than one percent each.



As evidence of the state's long-time position as a global hub, Florida accounts for 23.8 percent of total U.S. trade with Latin America and the Caribbean, 20.5 percent of total U.S. trade with South America; 29.6 percent of total trade with Central America and 35.6 percent with the Caribbean.

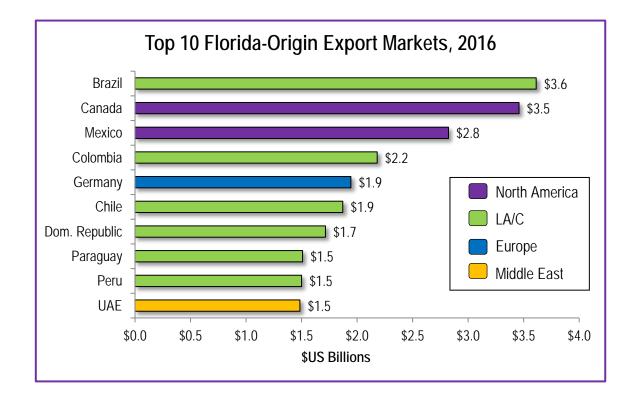


- Florida also accounts for 27.1 percent of all U.S. merchandise exports to Latin America and the Caribbean and 19.7 percent of all merchandise imports from the region.
- Those shares make Florida the leading U.S. state for total trade, exports, and imports with the Latin American and Caribbean region.

\*Because Canada and Mexico share a common border with the U.S., most exports from Florida are shipped by truck or rail and are not calculated as part of the merchandise trade statistics. Please refer to the Florida-Origin Exports section below for a more accurate assessment of Florida's exports to Canada and Mexico.

#### Florida-Origin Exports

- Florida was the seventh-largest export state in the U.S. in 2016 after Texas, California, Washington, New York, Illinois, and Michigan.
- Florida-origin exports to the world were \$52.0 billion in 2016, a decline of -3.5 percent from 2015. Exports from 13 of the top 20 U.S. states declined in 2016 as U.S. exports fell by a similar -3.3 percent.
- The top five destinations for Florida-origin products in 2016 included: Brazil (\$3.6 billion); Canada (\$3.5 billion); Mexico (\$2.8 billion), Colombia (\$2.2 billion), and Germany (\$1.9 billion).



- The leading export commodities produced in the state were: Aircraft, Engines & Parts (\$5.4 billion); Telecommunications Equipment (\$3.8 billion); Computers & Components (\$1.8 billion); Gold in various forms (\$1.8 billion), and Fertilizers (\$1.8 billion).
- Florida-origin exports accounted for 19.1 percent of all U.S. exports to Latin American and the Caribbean in 2016 (#2 state after Texas); 17.1 percent of U.S. exports to South America; 19.2 percent of exports to Central America, and 27.2 percent of U.S. exports to the Caribbean.
- Latin America/Caribbean is the leading region for Florida-origin exports (50.1 percent share of all Florida-origin exports), followed by Europe (18.2 percent); Asia & the Middle East (17.5 percent share); Canada & Mexico combined (12.1 percent); 1.1 percent to Australia & Oceania, and 1.0 percent to the African Continent.

#### Florida Manufactured Exports

- Florida is number three in the U.S. in export-intensity after Washington and Nevada meaning the state has the third-highest level of manufactured exports as a share of manufacturer's shipments.
- Thirty-seven (37) percent of what is produced in the state is exported, compared to a national average of 20 percent.

- In 2016, manufactured exports accounted for 93 percent of Florida's total exports, compared to 87 percent for the U.S. overall.
- Leading categories of Florida's manufactured exports in 2016 include:

Florida Manufactured Exports \$US Millions, 2016	
Computer & Electronic Products	\$12,017.1
Transportation Equipment	\$8,353.2
Chemicals	\$6,064.3
Machinery, Except Electrical	\$4,888.6
Misc. Manufactured Products	\$3,524.9
All Other	\$13,313.0
Total	\$48,161.1

 Non-manufactured exports – such as Agricultural Products, Waste and Scrap, Seafood, Mining Materials and Livestock – account for another seven percent.

Florida Non-Manufactured Exports \$US Millions, 2016		
Agricultural Products	\$789.3	
Waste And Scrap	\$640.4	
Fish, Fresh, Chilled, Or Frozen	\$277.7	
Minerals And Ores	\$82.9	
Livestock And Livestock Products	\$67.9	
All Other	\$2,013.9	
Total	\$3,872.1	

- At \$48.2 billion, Florida ranks seventh in the U.S. for manufactured exports, and 8<sup>th</sup> in the U.S. for nonmanufactured exports (\$3.9 billion).
- Florida's manufactured exports grew by 93 percent growth from 2000 to 2016, while U.S. manufactured exports grew by only 79 percent for the same period.

According to a study of U.S. manufacturing workers by the International Trade Administration (ITA):

- Exports contribute an additional 18 percent to workers' earnings on average in the U.S. manufacturing sector, creating an "export earnings premium."
- Export-intensive industries generally employ more highly educated workers.
- The export earnings premium for blue-collar workers is approximately 20 percent greater than the premium for white-collar workers.
- The export earnings premium is highest in industries such as machinery, computers, electrical equipment, and transportation equipment all leading sectors in Florida's export economy.

Another ITA study reports that export-intensive services industry workers earn 15 to 20 percent more than comparable workers in other industries.

#### Florida Metropolitan Statistical Area (MSA) Exports

- In 2015, Florida's 22 MSAs accounted for \$51.6 billion in exports, or 3.9 percent of all U.S. MSA exports.
- Another \$750 million in exports originated in Florida's non-metropolitan areas, a 2.6 percent decrease from 2014.
- Seven of Florida's MSAs each generated more than \$1.0 billion in exports in 2015, and exports from two MSAs (Miami-Fort Lauderdale-West Palm Beach MSA and Tampa-St. Petersburg-Clearwater MSA) ranked in the top 50 for the entire U.S.

Florida's \$Billion MSA Exporters \$US Billions, 2015		
Miami-Ft. Lauderdale-West Palm Beach	\$33.3	
Tampa-St. Petersburg-Clearwater	\$5.7	
Orlando-Kissimmee-Sanford	\$3.1	
Jacksonville	\$2.6	
Lakeland-Winter Haven	\$1.3	
Palm Bay-Melbourne-Titusville	\$1.2	
Pensacola-Ferry Pass-Brent	\$1.2	
All Other MSAs	\$3.3	
Total	\$51.6	



- Florida was the 3<sup>rd</sup> largest exporter of high-tech goods in the U.S. (after Texas and California) with shipments of \$12 billion in 2016. This was a slight increase of less than one percent from 2015.
- Florida's share of total U.S. high-tech exports was 5.9 percent in 2016, the same as in 2015.
- Twenty-three (23) percent of Florida-origin exports were high-tech products in 2015.
- Leading destinations for Florida high-tech exports last year were:

Leading Destinations for Florida High-Tech Exports \$US Millions, 2016		
Brazil	\$1,319.7	
Paraguay	\$1,291.9	
Colombia	\$660.5	
Peru	\$648.6	
Argentina	\$633.0	
All Other Countries	\$7,463.7	
Total	\$12,017.1	

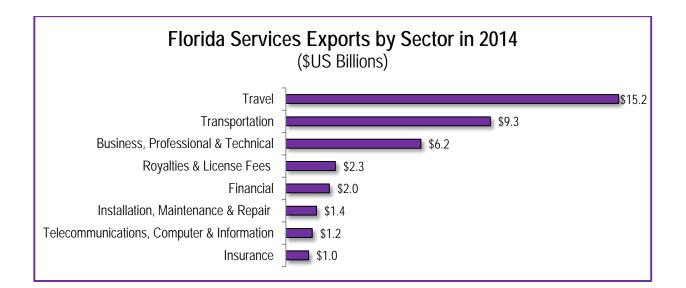
• The leading high-tech exports in 2016 were:

NAICS Code	Leading High-Tech Exports	2016 Exports In \$US Millions
3342	Communications Equipment	\$4,350.6
3341	Computer Equipment	\$3,080.8
3345	Navigational, Measuring, Electromedical & Control Instruments	\$2,091.9
3344	Semiconductors & Other Electronic Components	\$1,555.7
3343	Audio & Video Equipment (Consumer Electronics)	\$633.6
3346	Magnetic & Optical Media	\$304.5
	Total	\$12,017.1

#### Services Exports

• Florida's large multi-cultural, multi-lingual workforce is a significant exporter of knowledge-based services. Services provided to overseas clients include accounting; architectural; communications; consulting; design; education; engineering; financial; legal; medical; transportation, and others.

- According to the Washington, D.C.-based *Coalition of Services Industries*, Florida ranked fourth in the U.S. with \$38.5 billion in services exports in 2014, with heavy emphasis on travel (including activities related to international visitors) and transportation (such as international air and ocean services).
- According to the Coalition, Florida accounts 5.6 percent of the U.S. total, with a growth rate of 59 percent since 2006.



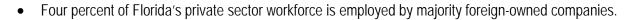
#### Foreign Direct Investment (FDI)

Not only is Florida known as a leading state for international trade and services, it is also a top U.S. state for foreign direct investment. Consider the following:

- 6th in the U.S. and 1<sup>st</sup> in the Southeast in employment at majority foreign-owned affiliates.
- 14th in the nation in the number of FDI-related manufacturing jobs.
- 2nd in the Southeast and 11<sup>th</sup> in the U.S. for investment in gross plant, property, and equipment.
- 3rd in the Southeast and 11<sup>th</sup> in the U.S. for first-year expenditures by foreign direct investors.
- 6th in the U.S. and 1st in the Southeast in combined direct FDI and related supply chain jobs.

#### **Employment at Majority Foreign-Owned Companies**

 According to the Bureau of Economic Analysis, Florida ranked sixth in the nation in 2014 in terms of foreign direct investment (FDI) employment, and first in the Southeastern U.S., with a total of 266,500 jobs supported by majority foreign-owned companies.



- The number of employees at majority-owned U.S. affiliates of foreign entities in Florida grew by 33,600 (14.4 percent) from 2010 to 2014.
- Majority foreign-owned companies from Europe account for 65 percent of all FDI employment in Florida. Canadian-owned firms account for 13 percent and companies from Asia/Pacific countries represent another 12 percent while Latin America/Caribbean/Mexico represents seven percent.

World Region Ranked by Employment at Majority Foreign-Owned Firms (2014)					
Europe	174,300 jobs				
Canada	34,300 jobs				
Asia/Pacific	33,000 jobs				
Latin America/Caribbean/Mexico	19,100 jobs				
Middle East	1,700 jobs				
Other	4,100 jobs				
Total	266,500 jobs				

• Florida's leading foreign investors represent some of the largest and most developed economies in the world, including:

FDI Country Rankings by I	Employment (2014)
United Kingdom	51,400 jobs
Canada	34,300 jobs
Germany	27,700 jobs
France	26,800 jobs
Japan	24,200 jobs
Switzerland	20,500 jobs
Netherlands	14,700 jobs
Ireland	8,300 jobs
Italy	6,900 jobs
Sweden	6,100 jobs
Brazil	5,800 jobs
Spain	5,200 jobs

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Mexico	4,900 jobs
Australia	3,200 jobs
Total	266,500 jobs

\*Only countries/regions with available data are listed.

- Manufacturing employment at majority foreign-owned companies in Florida accounts for 63,100 jobs, the largest share (23.7 percent) of all FDI employment.
- Florida ranks 14th in the nation in the number of FDI-related manufacturing jobs and is in the top 10 for • employment in Retail Trade; Wholesale Trade; Information; Real Estate and Rental & Leasing, and All Other industries.

FDI Employment by Major Industry Sector (2014)							
Sector	tor Employment Share of Total		U.S. Ranking				
Manufacturing	63,100 jobs	23.7%	14				
Retail Trade	24,100 jobs	9.0%	10				
Wholesale Trade	21,700 jobs	8.1%	7				
Finance and Insurance	20,800 jobs	7.8%	11				
Information	17,600 jobs	6.6%	4				
Real Estate and Rental & Leasing	12,900 jobs	4.8%	10				
Professional, Scientific, and Technical Services	9,300 jobs	3.5%	13				
All Other	97,000 jobs	36.4%	8				
Total	266,500 jobs	100.0%	6				

#### Employment and Value of Gross Property, Plant, & Equipment at All Florida Foreign-**Owned Affiliates**

- When considering *all* foreign-owned affiliates and not just majority foreign-owned affiliates Florida ranked sixth in the U.S. and first in the Southeast with a total of 278,900 jobs supported by foreignowned companies in 2014.
- The Bureau of Economic Analysis also reported that the value of Gross Plant, Property, & Equipment at foreign-owned affiliates in Florida was \$53.6 billion in 2014. These investments ranked Florida number two in the Southeast and 11<sup>th</sup> in the U.S.

Data on Gross Property, Plant, and Equipment by state were not collected by the U.S. Bureau of Economic Analysis for 2008 – 2013.

#### First Year Expenditures by Foreign Direct Investors

- The Bureau of Economic Analysis reports that "first-year expenditures" by foreign direct investors to acquire, establish, or expand Florida businesses were \$5.7 billion in 2015, a 46 percent increase over the \$3.9 billion in first-year expenditures in 2014.
- Florida ranked 3rd in the Southeast in 2015 in terms of first-year expenditures by foreign direct investors, and 11th in the U.S.

#### Impact on Jobs and Wages

According to the Organization for International Investment's "Jobs We Need" report:

- 955,500 jobs in the state can be attributed to global investment/FDI, including both direct FDI jobs and related Supply Chain jobs.
- Florida ranks 6<sup>th</sup> in the U.S. for direct and indirect jobs related to FDI.
- Every direct FDI job created in Florida supports another three additional jobs in the state.
- Thirty percent of manufacturing jobs in Florida are supported by global investment.
- Direct FDI jobs in Florida provide an average compensation (wages and benefits) of \$63,300 versus an overall state average compensation of \$46,100. Average compensation for direct FDI jobs in the *manufacturing sector* is even higher at \$70,900, which is \$24,800 more than the state average.

#### Sources

#### Employment Impact

- Business Roundtable, "Benefits of International Trade by State."
- Organization for International Investment, <u>"Jobs We Need."</u>

#### Florida's Export Sector

- Census Bureau, "U.S. Profile of Importing and Exporting Companies, 2014-2015."
- International Trade Administration, Exporters Database, Exporters by State, 2014 SME Exports.
- Florida Chamber Foundation, <u>"Trade & Logistics Study 2.0."</u>

#### Total Merchandise Trade, Merchandise Exports, Merchandise Imports

• U.S. Census Bureau, Foreign Trade Division and WISERTrade.org.

#### Florida-Origin Exports

• U.S. Census Bureau, Foreign Trade Division and WISERTrade.org.

#### Florida Manufactured Exports

- "Export Intensity" derived from Census Bureau's <u>Annual Survey of Manufacturers</u> data and <u>FT900:</u> <u>U.S. International Trade in Goods and Services</u>.
- U.S. Census Bureau, Foreign Trade Division and WISERTrade.org.
- International Trade Administration, "Do Jobs In Export Industries Still Pay More? And Why?"
- International Trade Administration, "Weekly Earnings in Export-Intensive U.S. Services Industries."

#### Florida MSA Exports

• International Trade Administration, <u>Metropolitan Export Series Database.</u>

#### Florida High-Tech Exports

• U.S. Census Bureau, Foreign Trade Division and WISERTrade.org.

#### Services Exports

• Coalition of Services Industries, Washington, D.C., <u>U.S. and Florida Services Exports</u>.

#### Foreign Direct Investment

- U.S. Department of Commerce, Bureau of Economic Analysis, <u>"New Foreign Direct Investment in</u> the United States."
- U.S. Department of Commerce, Bureau of Economic Analysis, Interactive Tables
- Organization for International Investment, "Jobs We Need."

## Florida Merchandise Trade 2016 Summary Tables



	Florida Top 50	) Merchai	ndise Tra	ding Part	tners	
		Millio	ons of US Do	llars	% Change	% Change
Rank	Country	2014	2015	2016	2014-2015	2015-2016
	Total All Countries	153,004.3	147,130.0	142,800.2	-3.8	-2.9
1	Brazil	20,460.7	18,631.2	18,215.0	-8.9	-2.2
2	China	9,580.9	9,280.8	9,798.9	-3.1	5.6
3	Colombia	9,530.9	8,274.1	7,674.5	-13.2	-7.3
4	Japan	6,430.5	6,965.3	7,239.9	8.3	3.9
5	Chile	7,002.2	6,763.1	6,554.1	-3.4	-3.1
6	Dominican Republic	5,446.9	5,738.2	5,923.6	5.4	3.2
7	Germany	2,415.6	4,669.6	5,328.3	93.3	14.1
8	Mexico	4,376.6	4,009.0 5,300.0	5,131.8	21.1	-3.2
9	Honduras	4,463.2	4,724.6	4,463.5	5.9	-5.5
10	Argentina	3,506.3	3,951.8	4,403.5	12.7	6.8
10	Peru	3,831.6	4,107.8		7.2	2.0
11	Costa Rica			4,188.2	-37.7	3.0
12		5,708.2	3,556.7	3,662.0		
	Italy	2,258.8	3,064.2	3,614.5	35.7	18.0
14	France	2,959.5	3,337.8	3,202.3	12.8	-4.1
15	Guatemala	2,655.2	2,822.8	2,708.7	6.3	-4.0
16	United Kingdom	2,795.4	2,540.2	2,536.6	-9.1	-0.1
17	Switzerland	1,989.3	2,724.4	2,333.8	37.0	-14.3
18	El Salvador	2,336.4	2,555.9	2,296.9	9.4	-10.1
19	Panama	2,316.3	2,225.0	2,293.1	-3.9	3.1
20	Korea, Republic Of	2,130.2	2,214.8	2,153.9	4.0	-2.8
21	United Arab Emirates	2,628.2	2,324.3	2,008.7	-11.6	-13.6
22	Venezuela	5,547.5	3,748.3	1,958.8	-32.4	-47.7
23	Vietnam	1,606.4	1,714.3	1,933.2	6.7	12.8
24	Ecuador	3,426.9	2,609.0	1,851.9	-23.9	-29.0
25	Paraguay	1,837.4	1,291.6	1,684.2	-29.7	30.4
26	Nicaragua	1,449.6	1,630.2	1,641.7	12.5	0.7
27	Trinidad And Tobago	2,056.2	1,934.9	1,567.7	-5.9	-19.0
28	India	1,508.4	1,466.2	1,517.2	-2.8	3.5
29	Bahamas	1,600.4	1,530.3	1,375.5	-4.4	-10.1
30	Spain	1,051.5	1,345.7	1,225.5	28.0	-8.9
31	Netherlands	1,510.4	1,117.3	1,144.3	-26.0	2.4
32	Canada	1,367.5	1,466.0	1,086.7	7.2	-25.9
33	Bolivia	2,098.7	1,183.0	1,074.3	-43.6	-9.2
34	Haiti	1,338.0	1,187.3	990.0	-11.3	-16.6
35	Saudi Arabia	2,591.6	1,457.3	956.3	-43.8	-34.4
36	Taiwan	805.2	940.9	890.1	16.9	-5.4
37	Thailand	739.5	763.3	843.4	3.2	10.5
38	Jamaica	730.4	772.0	718.0	5.7	-7.0
39	Uruguay	850.8	778.5	713.3	-8.5	-8.4
40	Hong Kong	2,269.1	549.5	676.5	-75.8	23.1
41	Ireland	293.2	306.5	613.9	4.6	100.3
42	Indonesia	623.4	571.8	587.6	-8.3	2.8
43	Guyana	554.9	502.1	561.7	-9.5	11.9
44	Cayman Islands	325.4	527.5	547.6	62.1	3.8
45	Turkey	543.4	551.2	528.3	1.4	-4.2
46	Malaysia	343.8	319.4	508.7	-7.1	59.3
47	Australia	522.8	519.7	454.4	-0.6	-12.6
48	Malta And Gozo	14.2	22.5	423.7	58.2	1,786.7
49	Curacao	462.1	530.1	404.0	14.7	-23.8
50	Finland	317.1	321.8	391.9	1.5	21.8
	All Other Countries	9,795.4	9,699.3	8,380.8	-1.0	-13.6

FLORIDA.

	Florida's Top 50 Merchandise Export Destinations									
			ons of US Do		% Change	% Change				
Rank	Country	2014	2015	2016	2014-2015	2015-2016				
	Total All Countries	81,776.1	73,294.7	67,947.7	-10.4	-7.3				
1	Brazil	15,881.9	13,080.8	11,989.2	-17.6	-8.4				
2	Colombia	5,962.7	5,010.6	4,043.9	-16.0	-19.3				
3	Chile	3,598.5	3,715.5	3,645.4	3.3	-1.9				
4	Argentina	3,011.9	3,304.1	3,331.0	9.7	0.8				
5	Dominican Republic	3,026.1	3,107.8	3,119.5	2.7	0.4				
6	Peru	2,820.2	2,830.7	2,511.0	0.4	-11.3				
7	Costa Rica	2,276.6	2,371.1	2,468.7	4.2	4.1				
8	Panama	2,083.2	2,014.5	2,077.1	-3.3	3.1				
9	United Arab Emirates	2,592.0	2,271.4	1,940.5	-12.4	-14.6				
10	Honduras	1,959.8	2,033.0	1,900.0	3.7	-6.5				
11	Mexico	1,626.1	2,109.1	1,776.8	29.7	-15.8				
12 13	Paraguay Guatemala	1,808.9	1,250.1	1,640.8	-30.9	31.3				
13	Venezuela	1,538.7	1,650.6	1,514.1	7.3	-8.3				
14	Italy	3,505.5 804.0	2,638.1 898.9	1,501.0 1,409.8	-24.8 11.8	-43.1 56.8				
15	Switzerland	1,105.4	1,576.3	1,409.8	42.6	-17.4				
10	Bahamas	1,105.4	1,243.6	1,202.2	-3.6	-17.4 -3.3				
18	El Salvador	1,290.2	1,243.0	1,202.2	13.2	-14.3				
19	Germany	992.0	943.3	1,120.6	-4.9	18.8				
20	Trinidad And Tobago	1,332.6	1,331.0	1,082.4	-0.1	-18.7				
20	Ecuador	1,976.0	1,471.2	1,057.8	-25.6	-28.1				
22	Saudi Arabia	2,396.0	1,455.9	933.6	-39.2	-35.9				
23	United Kingdom	1,178.7	793.9	873.0	-32.6	10.0				
24	China	916.8	764.5	805.2	-16.6	5.3				
25	Japan	586.5	560.1	704.6	-4.5	25.8				
26	Jamaica	661.5	696.8	652.3	5.3	-6.4				
27	Uruguay	803.5	694.9	632.8	-13.5	-8.9				
28	Nicaragua	506.0	588.3	621.7	16.3	5.7				
29	Netherlands	812.4	594.0	589.0	-26.9	-0.9				
30	Cayman Islands	307.1	435.5	465.5	41.8	6.9				
31	Hong Kong	2,081.3	357.8	449.0	-82.8	25.5				
32	Bolivia	572.3	501.0	397.8	-12.5	-20.6				
33	France	289.7	358.1	394.6	23.6	10.2				
34	India	460.1	485.7	353.2	5.6	-27.3				
35	Spain	288.3	393.0	352.3	36.3	-10.4				
36	Ireland	113.1	73.6	347.6	-35.0	372.5				
37	Haiti	640.0	492.4	339.5	-23.1	-31.1				
38	Korea, Republic Of	342.6	266.1	315.3	-22.3	18.5				
39	Barbados	323.4	322.4	299.0	-0.3	-7.2				
40	Canada	203.6	198.6	281.5	-2.4	41.7				
41	Australia	365.0	311.4	274.3	-14.7	-11.9				
42	Aruba	273.3	246.8	266.6	-9.7	8.0				
43	Sint Maarten	244.7	242.1	254.9	-1.0	5.3				
44	Luxembourg	40.1	17.9	247.6	-55.5	1,286.2				
45	Curacao	239.5	273.7	237.4	14.3	-13.3				
46	Bermuda	83.5	196.1	235.3	134.9	20.0				
47	Guyana	219.0	193.1	227.9	-11.8	18.0				
48	Kuwait	445.3	343.1	219.3	-23.0	-36.1				
49 50	Thailand	155.4	133.7	199.2	-14.0	49.1				
50	Singapore All Other Countries	289.8	171.6	178.4	-40.8 -11.3	3.9 -18.7				
		5,532.6	4,908.3	3,989.0	-11.3	-10.7				

FLORIDA.

	Florida's Top 50 Merchandise Exports By 2-Digit Harmonized System Code (HS Code)								
	HS		-	ns of US D	ollars	% Change			
Rank		Commodity	2014	2015	2016				
		Total Exports	81,776.1	73,294.7	67,947.7	-7.3			
1	84	Industrial Machinery, Including Computers	15,455.9	13,830.2	12,145.0	-12.2			
2	85	Electric Machinery Etc; Sound Equip; Tv Equip; Pts	13,041.5	11,008.8	10,513.6	-4.5			
3	88	Aircraft, Spacecraft, And Parts Thereof	7,212.0	7,607.6	8,253.8	8.5			
4	87	Vehicles, Except Railway Or Tramway, And Parts Etc	8,807.6	7,073.8	5,324.9	-24.7			
5	90	Optic, Photo Etc, Medic Or Surgical Instrments Etc	5,525.2	5,191.8	4,546.2	-12.4			
6	30	Pharmaceutical Products	2,319.7	2,454.7	3,220.4	31.2			
7	71	Nat Etc Pearls, Prec Etc Stones, Pr Met Etc; Coin	3,999.7	2,453.5	2,549.7	3.9			
8	31	Fertilizers	2,045.1	1,943.4	1,545.8	-20.5			
9	39	Plastics And Articles Thereof	1,746.9	1,563.5	1,421.9	-9.1			
10	33	Essential Oils Etc; Perfumery, Cosmetic Etc Preps	1,322.2	1,193.5	1,196.7	0.3			
11	98	Special Classification Provisions, Nesoi	992.6	994.6	891.0	-10.4			
12	38	Miscellaneous Chemical Products	1,206.3	935.3	862.9	-7.7			
13	52	Cotton, Including Yarn And Woven Fabric Thereof	1,004.1	910.8	781.0	-14.2			
14	02	Meat And Edible Meat Offal	721.3	672.3	651.3	-3.1			
15	95	Toys, Games & Sport Equipment; Parts & Accessories	733.6	639.9	640.3	0.1			
16	48	Paper & Paperboard & Articles (Inc Papr Pulp Artl)	744.3	699.5	606.7	-13.3			
17	73	Articles Of Iron Or Steel	794.6	727.6	603.3	-17.1			
18	21	Miscellaneous Edible Preparations	561.6	555.5	575.2	3.5			
19	94	Furniture; Bedding Etc; Lamps Nesoi Etc; Prefab Bd	562.5	625.3	547.0	-12.5			
20	89	Ships, Boats And Floating Structures	1,106.1	778.8	504.8	-35.2			
21	32	Tanning & Dye Ext Etc; Dye, Paint, Putty Etc; Inks	506.4	485.7	455.6	-6.2			
22	47	Wood Pulp Etc; Recovd (Waste & Scrap) Ppr & Pprbd	354.0	399.0	440.7	10.5			
23	40	Rubber And Articles Thereof	457.5	481.3	406.3	-15.6			
24	29	Organic Chemicals	448.4	394.2	398.1	1.0			
25	55	Manmade Staple Fibers, Incl Yarns & Woven Fabrics	452.2	485.6	390.9	-19.5			
26	97	Works Of Art, Collectors Pieces And Antiques	333.4	384.3	385.7	0.4			
27	22	Beverages, Spirits And Vinegar	362.8	349.8	372.6	6.5			
28	44	Wood And Articles Of Wood; Wood Charcoal	364.5	359.8	363.6	1.0			
29	76	Aluminum And Articles Thereof	455.0	367.9	332.1	-9.7			
30	20	Prep Vegetables, Fruit, Nuts Or Other Plant Parts	328.7	336.6	323.0	-4.0			
31	91	Clocks And Watches And Parts Thereof	329.3	310.9	281.4	-9.5			
32	82	Tools, Cutlery Etc. Of Base Metal & Parts Thereof	426.6	364.9	275.0	-24.6			
33	72	Iron And Steel	375.8	312.1	267.1	-14.4			
34	34	Soap Etc; Waxes, Polish Etc; Candles; Dental Preps	249.5	241.7	264.8	9.5			
35	04	Dairy Prods; Birds Eggs; Honey; Ed Animal Pr Nesoi	242.8	247.1	249.5	0.9			
36	60	Knitted Or Crocheted Fabrics	325.7	314.1	248.8	-20.8			
37	19	Prep Cereal, Flour, Starch Or Milk; Bakers Wares	275.4	238.1	242.2	1.7			
38	28	Inorg Chem; Prec & Rare-Earth Met & Radioact Compd	247.3	233.7	233.8	0.0			
39	61	Apparel Articles And Accessories, Knit Or Crochet	250.9	252.1	208.8	-17.2			
40		Miscellaneous Manufactured Articles	219.5	221.5	203.9	-7.9			
41		Printed Books, Newspapers Etc; Manuscripts Etc	200.2	200.0	199.4	-0.3			
42		Mineral Fuel, Oil Etc.; Bitumin Subst; Mineral Wax	251.2	223.8	197.3	-11.8			
43		Miscellaneous Articles Of Base Metal	219.1	222.5	197.1	-11.4			
44	03	Fish, Crustaceans & Aquatic Invertebrates	176.5	173.4	193.6	11.7			
45	74	Copper And Articles Thereof	283.0	230.8	186.7	-19.1			
46	63	Textile Art Nesoi; Needlecraft Sets; Worn Text Art	169.1	180.0	167.8	-6.8			
47	54	Manmade Filaments, Including Yarns & Woven Fabrics	177.0	165.6	162.8	-1.7			
48	62	Apparel Articles And Accessories, Not Knit Etc.	190.9	163.7	152.4	-6.9			
49	68	Art Of Stone, Plaster, Cement, Asbestos, Mica Etc.	153.7	150.1	148.9	-0.8			
50	37	Photographic Or Cinematographic Goods	184.9	153.0	142.4	-6.9			

**Data Source:** WISER Trade; U.S. Department of Commerce, Census Bureau, Foreign Trade Division **Notes:** NESOI = Not Elsewhere Specified or Indicated



	Florida's Top 50 Merchandise Exports By 4-Digit Harmonized System Code (HS Code)							
	HS			ns of US D	ollars	% Change		
Rank	Code	Commodity	2014	2015	2016	2015-2016		
		Total Exports	81,776.1	73,294.7	67,947.7	-7.3		
1	8800	Civilian Aircraft, Engines, And Parts	6,539.0	6,744.6	7,143.2	5.9		
2	8517	Electric Apparatus For Line Telephony Etc, Parts	5,274.7	4,455.7	4,368.7	-2.0		
3	8703	Motor Cars & Vehicles For Transporting Persons	6,629.3	5,224.5	3,711.2	-29.0		
4	8471	Automatic Data Process Machines; Magn Reader Etc	3,814.0	3,128.2	2,862.3	-8.5		
5	7108	Gold (Incl Plat Plated), Unwr, Semimfr Or Powder	3,288.0	1,732.3	1,794.9	3.6		
6	9018	Medical, Surgical, Dental Or Vet Inst, No Elec, Pt	1,922.5	1,883.4	1,611.7	-14.4		
7	3105	M Or Ch Fertiliz, Nun2of3el; Fert Nesoi; Fert Pack	2,026.7	1,924.9	1,526.4	-20.7		
8	3002	Human Blood; Animal Blood; Antisera, Vaccines Etc	314.0	478.3	1,375.5	187.6		
9	3004	Medicaments Nesoi, Mixed Or Not, In Dosage Etc Fm	1,455.0	1,182.2	1,222.4	3.4		
10	8542	Electronic Integrated Circuits & Microassembl, Pts	1,306.0	995.9	1,059.2	6.4		
11	8443	Print Mach Incl Ink-Jet Mach Ancil T Prnt Pt Nesoi	1,306.4	1,160.5	993.7	-14.4		
12	8708	Parts & Access For Motor Vehicles (Head 8701-8705)	1,251.6	1,116.8	955.4	-14.5		
13	8473	Parts Etc For Typewriters & Other Office Machines	1,157.9	972.6	929.2	-4.5		
14	8802	Aircraft, Powered; Spacecraft & Launch Vehicles	395.0	563.4	913.4	62.1		
15	5205	Cotton Yarn (Not Sewing Thread) Nu85%Cot No Retail	773.1	698.1	613.2	-12.2		
16	8411	Turbojets, Turbopropellers & Oth Gas Turbines, Pts	640.0	574.3	593.9	3.4		
17	8413	Pumps For Liquids; Liquid Elevators; Parts Thereof	669.5	636.3	559.1	-12.1		
18	8481	Taps, Cocks, Valves Etc For Pipes, Tanks Etc, Pts	682.6	668.2	557.5	-16.6		
19	3303	Perfumes And Toilet Waters	580.1	509.5	537.3	5.5		
20	9801	Expts Of Repaired Impts; Impts Of Returned Expts	394.0	510.7	498.0	-2.5		
21	8431	Parts For Machinery Of Headings 8425 To 8430	767.9	638.4	474.9	-25.6		
22	7113	Articles Of Jewelry & Pts, Of Prec Metal Or Clad	353.8	373.1	470.0	26.0		
23	9027	Inst Etc For Physical Etc Anal Etc; Microtome; Pts	558.3	510.9	460.5	-9.9		
24	8525	Trans Appar For Radiotele Etc; Tv Camera & Rec	784.1	535.1	455.0	-15.0		
25	8421	Centrifuges; Filter Etc Mach For Liq Or Gases; Pts	514.3	506.2	441.2	-12.8		
26	9504	Articles For Arcade, Table Or Parlor Games, Parts	547.8	454.9	434.6	-4.5		
27	8536	Electrical Apparatus For Switching Etc, Nov 1000 V	473.5	456.5	434.4	-4.9		
28	8903	Yachts & Other Vessels For Pleas Etc; Row Boat Etc	629.2	448.9	428.0	-4.7		
29	8523	Prepared Unrecorded Media (No Film) For Sound Etc.	465.3	394.9	416.9	5.6		
30	9021	Orthopedic Appl; Artif Body Pts; Hear Aid; Pts Etc	525.7	524.8	406.5	-22.5		
31	2106	Food Preparations Nesoi	405.8	382.5	397.0	3.8		
32	9802	Expts Charity Nesoi; Impts Return Articls, Advancd	591.1	471.3	362.5	-23.1		
33	8504	Elec Trans, Static Conv & Induct, Adp Pwr Supp, Pt	411.6	395.0	343.7	-13.0		
34	8414	Air Or Vac Pumps, Compr & Fans; Hoods & Fans; Pts	371.5	378.0	339.2	-10.3		
35	8544	Insulated Wire, Cable Etc; Opt Sheath Fib Cables	457.9	394.7	333.8	-15.4		
36	8483	Transmission Shafts, Bearings, Gears Etc; Parts	389.5	327.9	319.4	-2.6		
37	3001	Glands Etc Dry & Ext; Heparin; Hum Etc Subst Nesoi	332.7	438.5	319.2	-27.2		
38	8412	Engines And Motors Nesoi, And Parts Thereof	352.2	426.9	317.9	-25.5		
39	8415	Air Conditioning Machines (Temp & Hum Change), Pts	319.1	319.5	302.2	-5.4		
40	8528	Tv Recvrs, Incl Video Monitors & Projectors	438.7	349.8	299.0	-14.5		
41	3808	Insecticides, Rodenticides; Fungicides Etc, Retail	557.0	364.9	296.5	-18.7		
42	9001	Opt Fibers & Bund Etc; Pol Sheets; Unmoun Opt Elem	364.6	353.6	293.4	-17.0		
43	3926	Articles Of Plastics (Inc Polymers & Resins) Nesoi	299.0	286.7	292.3	2.0		
44	8419	Machinery Etc For Temp Chang Treat Mat; W Heat, Pt	257.9	259.4	290.2	11.9		
45	9032	Automatic Regulating Or Control Instruments; Parts	259.1	255.3	277.7	8.8		
46	8537	Boards, Panels Etc Elec Switch And N/C Appar Etc.	285.0	278.1	271.5	-2.4		
47	3822	Composite Diagnostic/Lab Reagents, Exc Pharmaceut	238.6	252.1	259.0	2.7		
48	0207	Meat & Ed Offal Of Poultry, Fresh, Chill Or Frozen	328.6	273.8	259.0	-5.4		
49	3304	Beauty, Make-Up & Skin-Care Prep; Manicure Etc Prp	286.1	260.8	258.8	-0.8		
50	8479	Machines Etc Having Individual Functions Nesoi, Pt	443.7	321.5	251.2	-21.9		

**Data Source:** WISER Trade; U.S. Department of Commerce, Census Bureau, Foreign Trade Division **Notes:** NESOI = Not Elsewhere Specified or Indicated.



	Florida's Top 50 Merchandise Import Origins									
			ons of US Do		% Change	% Change				
Rank	Country	2014	2015	2016	2014-2015	2015-2016				
	Total All Countries	71,228.2	73,835.4	74,852.4	3.7	1.4				
1	China	8,664.1	8,516.2	8,993.8	-1.7	5.6				
2	Japan	5,844.0	6,405.2	6,535.3	9.6	2.0				
3 4	Brazil	4,578.9	5,550.4	6,225.8	21.2	12.2				
4 5	Germany Colombia	1,423.7 3,568.1	3,726.3 3,263.4	4,207.7 3,630.6	161.7 -8.5	12.9 11.3				
6	Mexico	2,750.5	3,203.4 3,190.9	3,354.9	-8.5 16.0	5.1				
7	Chile	3,403.7	3,047.6	2,908.7	-10.5	-4.6				
8	France	2,669.8	2,979.7	2,807.6	11.6	-5.8				
9	Dominican Republic	2,000.0	2,630.5	2,807.0	8.7	6.6				
10	Honduras	2,503.3	2,691.6	2,563.5	7.5	-4.8				
11	Italy	1,454.8	2,165.3	2,204.6	48.8	1.8				
12	Vietnam	1,540.3	1,642.0	1,850.7	6.6	12.7				
13	Korea, Republic Of	1,787.6	1,948.7	1,838.6	9.0	-5.7				
14	Peru	1,011.4	1,277.0	1,677.2	26.3	31.3				
15	United Kingdom	1,616.7	1,746.3	1,663.7	8.0	-4.7				
16	Guatemala	1,116.5	1,172.2	1,194.5	5.0	1.9				
17	Costa Rica	3,431.6	1,185.6	1,193.3	-65.5	0.7				
18	India	1,048.3	980.5	1,164.0	-6.5	18.7				
19	El Salvador	1,123.7	1,183.3	1,120.3	5.3	-5.3				
20	Switzerland	883.9	1,148.1	1,032.3	29.9	-10.1				
21	Nicaragua	943.6	1,042.0	1,019.9	10.4	-2.1				
22	Argentina	494.4	647.8	889.5	31.0	37.3				
23	Spain	763.2	952.7	873.2	24.8	-8.3				
24	Canada	1,163.9	1,267.4	805.2	8.9	-36.5				
25	Ecuador	1,450.9	1,137.9	794.1	-21.6	-30.2				
26	Taiwan	642.1	797.4	723.5	24.2	-9.3				
27	Bolivia	1,526.5	682.0	676.4	-55.3	-0.8				
28	Haiti	698.0	694.9	650.5	-0.4	-6.4				
29	Thailand	584.1	629.6	644.2	7.8	2.3				
30	Netherlands	698.0	523.2	555.3	-25.0	6.1				
31		525.4	512.6	523.0	-2.4	2.0				
32	Trinidad And Tobago	723.7	604.0	485.3	-16.5	-19.7				
33	Venezuela Malta And Care	2,042.0	1,110.2	457.8	-45.6	-58.8				
34 25	Malta And Gozo	12.0	18.9	417.5	57.6 0.4	2,104.1				
35 36	Malaysia Turkey	232.8 359.7	233.7 412.8	394.2 379.2	0.4 14.8	68.7 -8.1				
36 37	Finland	359.7 259.5	412.8 277.6	379.2 352.6	7.0	-8.1 27.0				
38	Guyana	335.9	309.0	333.8	-8.0	8.0				
39	Slovakia	6.3	200.0	292.2	3,061.7	46.1				
40	Philippines	282.2	327.0	275.6	15.9	-15.7				
40	Ireland	180.0	232.9	266.3	29.4	14.3				
42	Hong Kong	187.7	191.7	200.0	2.1	18.7				
43	Panama	233.1	210.5	216.0	-9.7	2.6				
44	Austria	206.1	212.7	213.7	3.2	0.5				
45	Israel	184.0	174.5	200.9	-5.2	15.1				
46	Hungary	49.0	208.8	184.8	325.9	-11.5				
47	Australia	157.8	208.4	180.0	32.0	-13.6				
48	Norway	188.8	243.8	178.3	29.2	-26.9				
49	Bahamas	310.1	286.8	173.3	-7.5	-39.6				
50	Curacao	222.6	256.4	166.6	15.2	-35.0				
	All Other Countries	2,722.9	2,777.4	2,330.6	2.0	-16.1				



#### Florida's Top 50 Merchandise Imports By 2-Digit Harmonized System Code (HS Code)

	By 2-Digit Harmonized System Code (HS Code)								
	HS		Millio	ns of US Do	ollars	% Change			
Rank	Code	Commodity	2014	2015	2016	2015-2016			
		Total Imports	71,228.2	73,835.4	74,852.4	1.4			
1	87	Vehicles, Except Railway Or Tramway, And Parts Etc	6,680.6	10,191.2	12,006.2	17.8			
2	71	Nat Etc Pearls, Prec Etc Stones, Pr Met Etc; Coin	6,900.1	5,709.1	6,023.2	5.5			
3	85	Electric Machinery Etc; Sound Equip; Tv Equip; Pts	7,674.9	5,207.9	5,946.6	14.2			
4	98	Special Classification Provisions, Nesoi	3,478.6	4,388.6	5,324.5	21.3			
5	84	Industrial Machinery, Including Computers	3,667.4	3,934.3	4,510.2	14.6			
6	61	Apparel Articles And Accessories, Knit Or Crochet	4,041.1	4,273.7	4,078.4	-4.6			
7	88	Aircraft, Spacecraft, And Parts Thereof	2,559.2	4,032.5	3,269.8	-18.9			
8	03	Fish, Crustaceans & Aquatic Invertebrates	2,671.8	2,491.7	2,702.8	8.5			
9	27	Mineral Fuel, Oil Etc.; Bitumin Subst; Mineral Wax	6,428.1	4,952.7	2,482.4	-49.9			
10	90	Optic, Photo Etc, Medic Or Surgical Instrments Etc	2,037.6	2,141.2	2,247.4	5.0			
11	62	Apparel Articles And Accessories, Not Knit Etc.	1,973.4	1,916.3	1,764.1	-7.9			
12	22	Beverages, Spirits And Vinegar	1,597.7	1,615.1	1,657.6	2.6			
13	94	Furniture; Bedding Etc; Lamps Nesoi Etc; Prefab Bd	1,439.0	1,567.9	1,541.2	-1.7			
14	74	Copper And Articles Thereof	1,714.8	1,582.8	1,225.2	-22.6			
15	33	Essential Oils Etc; Perfumery, Cosmetic Etc Preps	1,089.3	1,161.5	1,145.4	-1.4			
16	06	Live Trees, Plants, Bulbs Etc.; Cut Flowers Etc.	964.9	962.0	1,044.1	8.5			
17	42	Leather Art; Saddlery Etc; Handbags Etc; Gut Art	1,103.7	1,069.8	1,028.1	-3.9			
18	08	Edible Fruit & Nuts; Citrus Fruit Or Melon Peel	783.5	841.4	949.7	12.9			
19	24	Tobacco And Manufactured Tobacco Substitutes	750.8	848.7	920.4	8.4			
20	89	Ships, Boats And Floating Structures	494.7	988.3	820.6	-17.0			
21	39	Plastics And Articles Thereof	814.8	784.9	802.1	2.2			
22	30	Pharmaceutical Products	295.3	330.3	740.1	124.0			
23	20	Prep Vegetables, Fruit, Nuts Or Other Plant Parts	697.2	647.0	736.9	13.9			
24	07	Edible Vegetables & Certain Roots & Tubers	552.8	634.1	651.6	2.8			
25	44	Wood And Articles Of Wood; Wood Charcoal	482.6	546.7	606.5	10.9			
26	48	Paper & Paperboard & Articles (Inc Papr Pulp Artl)	549.1	544.2	596.7	9.7			
27	76	Aluminum And Articles Thereof	503.2	463.7	582.5	25.6			
28	91	Clocks And Watches And Parts Thereof	567.7	578.8	546.1	-5.7			
29	73	Articles Of Iron Or Steel	477.4	619.6	537.9	-13.2			
30	95	Toys, Games & Sport Equipment; Parts & Accessories	408.0	474.7	487.9	2.8			
31	72	Iron And Steel	455.1	560.7	475.6	-15.2			
32	40	Rubber And Articles Thereof	528.2	465.3	466.4	0.2			
33	97	Works Of Art, Collectors Pieces And Antiques	529.3	725.3	458.8	-36.7			
34	68	Art Of Stone, Plaster, Cement, Asbestos, Mica Etc.	401.7	468.6	444.5	-5.1			
35	28	Inorg Chem; Prec & Rare-Earth Met & Radioact Compd	855.2	693.7	424.5	-38.8			
36	09	Coffee, Tea, Mate & Spices	396.6	387.2	393.4	1.6			
37	16	Edible Preparations Of Meat, Fish, Crustaceans Etc	487.3	462.6	383.1	-17.2			
38	29	Organic Chemicals	178.1	260.3	381.9	46.7			
39	64	Footwear, Gaiters Etc. And Parts Thereof	374.3	397.0	357.7	-9.9			
40	69	Ceramic Products	278.0	317.6	327.8	3.2			
41	63	Textile Art Nesoi; Needlecraft Sets; Worn Text Art	260.5	311.6	295.6	-5.1			
42	38	Miscellaneous Chemical Products	121.3	113.7	263.1	131.4			
43	96	Miscellaneous Manufactured Articles	226.0	240.0	237.5	-1.0			
44	01	Live Animals	113.1	197.9	204.4	3.3			
45	70	Glass And Glassware	143.7	168.7	188.8	11.9			
46	83	Miscellaneous Articles Of Base Metal	164.7	174.0	179.5	3.2			
47		Salt; Sulfur; Earth & Stone; Lime & Cement Plaster	124.7	143.6	177.9	23.8			
48		Wood Pulp Etc; Recovd (Waste & Scrap) Ppr & Pprbd	179.8	189.7	151.6	-20.1			
49		Arms And Ammunition; Parts And Accessories Thereof	77.2	116.2	141.2	21.5			
50	19	Prep Cereal, Flour, Starch Or Milk; Bakers Wares	115.3	127.9	137.2	7.3			
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**Data Source:** WISER Trade; U.S. Department of Commerce, Census Bureau, Foreign Trade Division **Notes:** NESOI = Not Elsewhere Specified or Indicated



#### Florida's Top 50 Merchandise Imports By 4-Digit Harmonized System Code (HS Code) **Millions of US Dollars** HS % Change Commodity Rank Code 2014 2016 2015-2016 2015 **Total Imports** 71,228.2 73,835.4 74,852.4 1.4 8703 Motor Cars & Vehicles For Transporting Persons 5,444.8 8,876.4 10,695.2 20.5 1 2 7108 Gold (Incl Plat Plated), Unwr, Semimfr Or Powder 5,609.3 4,243.9 4,611.9 8.7 3 9801 Expts Of Repaired Impts: Impts Of Returned Expts 2.750.4 3.199.5 3.719.7 16.3 4 8802 Aircraft, Powered; Spacecraft & Launch Vehicles 2,095.6 3,542.3 2,790.9 -21.2 5 Electric Apparatus For Line Telephony Etc, Parts 2,234.3 2,598.3 8517 2,656.3 16.3 6 2710 Oil (Not Crude) From Petrol & Bitum Mineral Etc. 6,180.4 4,639.6 2,246.7 -51.6 7 9802 Expts Charity Nesoi; Impts Return Articls, Advancd 698.7 1,142.2 1,568.4 37.3 8 1,437.6 0304 Fish Fillets & Oth Fish Meat, Fresh, Chill Or Froz 1,581.9 1,549.7 7.8 9 6109 T-Shirts, Singlets, Tank Tops Etc, Knit Or Crochet 1,329.4 1,465.7 1,540.1 5.1 10 6110 Sweaters, Pullovers, Vests Etc, Knit Or Crocheted -2.9 1.265.5 1.369.1 1,328.9 1,025.2 11 9018 Medical, Surgical, Dental Or Vet Inst, No Elec, Pt 1,170.2 1,227.8 4.9 12 7403 Refined Copper & Alloys (No Mast Alloy), Unwrought 1,624.2 1,511.0 1,160.1 -23.2 13 4202 Travel Goods, Handbags, Wallets, Jewelry Cases Etc 1,058.6 1,029.2 986.7 -4.1 14 0603 Cut Flowers & Buds For Bouquets Etc., Prepared 851.2 841.4 922.5 9.6 15 2402 Cigars, Cigarettes Etc., Of Tobacco Or Substitutes 737.4 834.4 902.4 8.2 16 Turbojets, Turbopropellers & Oth Gas Turbines, Pts 8411 581.3 694.7 856.6 23.3 17 8903 Yachts & Other Vessels For Pleas Etc; Row Boat Etc 484.4 956.7 799.1 -16.5 18 9403 Furniture Nesoi And Parts Thereof 645.7 732.6 730.3 -0.3 19 8471 Automatic Data Process Machines; Magn Reader Etc 670.4 623.7 709.7 13.8 20 2208 Ethyl Alcohol, Undenat, Und80% Alc; Spirit Beverag 687.0 651.4 704.8 8.2 21 8704 Motor Vehicles For Transport Of Goods 647.1 701.9 699.9 -0.3 22 3303 Perfumes And Toilet Waters 729.3 740.9 697.0 -5.9 23 3004 Medicaments Nesoi, Mixed Or Not, In Dosage Etc Fm 181.3 245.5 124.5 626.5 24 0306 Crustcns Lve Frsh Etc, Ckd Etc.; Firs Mis H Cnsump 627.2 564.0 620.5 10.0 25 6203 Mens Or Boys Suits, Ensembles Etc, Not Knit Etc 713.6 683.0 610.6 -10.6 26 8544 Insulated Wire, Cable Etc; Opt Sheath Fib Cables 488.1 616.5 582.8 -5.5 27 Seats (Except Barber, Dental, Etc), And Parts 595.8 9401 559.2 563.9 -5.4 28 7113 Articles Of Jewelry & Pts, Of Prec Metal Or Clad 599.1 700.4 522.1 -25.5 29 2009 Fruit Juice Nt Frtfd W Vit/Mnl Veg Juice No Spirit 428.7 504.6 504.1 17.7 30 8803 Parts Of Balloons Etc, Aircraft, Spacecraft Etc 432.4 483.3 457.3 -5.4 31 8708 Parts & Access For Motor Vehicles (Head 8701-8705) 372.1 401.7 425.9 6.0 32 8536 Electrical Apparatus For Switching Etc, Nov 1000 V 309.7 335.6 419.1 24.9 33 7106 Silver (Incl Prec Plated), Unwr, Semimfr Or Powder 155.6 332.1 410.4 23.6 34 2204 Wine Of Fresh Grapes; Grape Must Nesoi 361.7 390.8 404.5 3.5 35 0709 Vegetables Nesoi, Fresh Or Chilled 324.0 356.8 370.5 3.8 36 6115 Pantyhose, Socks & Other Hosiery, Knit Or Crochet 456.2 454.5 366.3 -19.4 37 8483 Transmission Shafts, Bearings, Gears Etc; Parts 83.0 91.3 298.7 363.9 38 Coffee: Coffee Husks Etc: Substitutes With Coffee 0901 354.4 339.3 354.2 4.4 39 0302 Fish, Fresh Or Chilled (No Fillets Or Other Meat) 305.0 314.7 341.9 8.6 40 1605 Crustaceans, Molluscs Etc. Prepared Or Preserved 426.6 408.8 330.6 -19.1 41 2814 Ammonia, Anhydrous Or In Aqueous Solution 580.8 327.6 -43.6 752.4 42 4011 New Pneumatic Tires, Of Rubber 350.3 293.3 324.3 10.5 43 9102 Watches, Wrist, Pocket Etc, Case Not Prec Nor Clad 375.4 373.8 317.8 -15.0 44 6212 Bras, Girdles, Garters Etc., Knitted Etc Or Not 313.4 335.9 307.6 -8.4 6802 45 Worked Monument Etc Stone & Art Nesoi; Granule Etc 321.8 347.8 300.5 -13.646 9701 Paintings, Drawings Etc By Hand As Art; Collag Etc 340.8 476.5 291.3 -38.9 6204 47 Womens Or Girls Suits, Ensemb Etc, Not Knit Etc 281.8 286.1 287.4 0.5 48 2202 262.6 Waters, Sweetened Etc & Oth Nonalc Beverages Nesoi 223.1 276.1 5.1 49 8525 Trans Appar For Radiotele Etc; Tv Camera & Rec 274.1 228.9 264.7 15.6 50 8541 Semiconductor Devices; Light-Emit Diodes Etc, Pts 39.2 51.5 251.5 388.5

**Data Source:** WISER Trade; U.S. Department of Commerce, Census Bureau, Foreign Trade Division **Notes:** NESOI = Not Elsewhere Specified or Indicated



Florida's Merchandise Trade by Major World Regions, 2014-2016 (Millions of US Dollars)									
Region	Total 2014	Total Merchandise Trade 2014 2015 2016		· · · · · · · · · · · · · · · · · · ·			Merchandise Imports 2014 2015 2016		
Western Hemisphere North America South America Central America Caribbean	<b>97,645.6</b> 5,744.2 58,918.4 19,121.9 13,861.1	<b>90,812.7</b> 6,766.1 52,081.4 17,734.9 14,230.2	<b>85,934.5</b> 6,218.9 48,910.9 17,264.8 13,540.0	<b>61,230.2</b> 1,829.8 40,386.2 9,719.0 9,295.2	<b>56,874.0</b> 2,307.8 34,894.5 10,203.4 9,468.2	<b>52,130.3</b> 2,058.4 31,154.4 9,920.1 8,997.5	<b>36,415.4</b> 3,914.4 18,532.3 9,402.9 4,565.9	<b>33,938.8</b> 4,458.3 17,187.0 7,531.5 4,762.0	<b>33,804.2</b> 4,160.6 17,756.4 7,344.7 4,542.5
Latin America & Caribbean	91,901.4	84,046.6	79,715.6	59,400.4	54,566.1	50,072.0	32,501.0	29,480.5	29,643.6
Europe (Excl. Turkey)	18,472.1	22,785.2	23,951.0	6,612.9	6,680.4	7,515.0	11,859.2	16,104.8	16,435.9
Asia & the Middle East	34,705.8	31,475.5	31,644.2	12,216.1	8,362.2	7,526.6	22,489.7	23,113.3	24,117.6
African Continent	1,518.2	1,411.4	709.9	1,283.2	1,015.1	466.0	235.0	396.3	243.9
Australia & Oceania	662.7	645.1	560.6	433.8	363.0	309.7	228.9	282.1	250.8
Total All Regions	153,004.3	147,130.0	142,800.2	81,776.1	73,294.7	67,947.7	71,228.2	73,835.4	74,852.4

Notes: Table shows merchandise trade through Miami and Tampa Customs Districts combined and all Florida ports are contained within these two Districts. Imports are reported by District of Entry, e.g., the District in which merchandise clears Customs for entry into consumption channels, bonded warehouses or Foreign Trade Zones.



Distribution and Share of Florida's Merchandise Trade by Major World Regions, 2016 (Millions of US Dollars)										
		s 2016 Merc		Share	World Region as a Share of Florida's 2016:			Florida Share of US		
Region	Total	Exports	Imports	Total	Exports	Imports	Total Trade	Exports	Imports	
Western Hemisphere	85,934.5	52,130.3	33,804.2	60.2%	76.7%	45.2%	5.6%	7.1%	4.3%	
North America	6,218.9	2,058.4	4,160.6	4.4%	3.0%	5.6%	0.5%	0.4%	0.6%	
South America	48,910.9	31,154.4	17,756.4	34.3%	45.9%	23.7%	20.5%	24.8%	15.7%	
Central America	17,264.8	9,920.1	7,344.7	12.1%	14.6%	9.8%	29.6%	29.2%	30.1%	
Caribbean	13,540.0	8,997.5	4,542.5	9.5%	13.2%	6.1%	35.6%	35.9%	34.8%	
Latin America & Caribbean	79,715.6	50,072.0	29,643.6	55.8%	73.7%	39.6%	23.8%	27.1%	19.7%	
Europe (Excl. Turkey)	23,951.0	7,515.0	16,435.9	16.8%	11.1%	22.0%	3.0%	2.3%	3.4%	
Asia & the Middle East	31,644.2	7,526.6	24,117.6	22.2%	11.1%	32.2%	2.1%	1.5%	2.4%	
African Continent	709.9	466.0	243.9	0.5%	0.7%	0.3%	1.0%	1.2%	0.7%	
Australia & Oceania	560.6	309.7	250.8	0.4%	0.5%	0.3%	1.2%	1.0%	1.7%	
Total All Regions	142,800.2	67,947.7	74,852.4	100.0%	100.0%	100.0%	3.6%	4.2%	3.2%	

Notes: Table shows merchandise trade through Miami and Tampa Customs Districts combined and all Florida ports are contained within these two Districts. Imports are reported by District of Entry, e.g., the District in which merchandise clears Customs for entry into consumption channels, bonded warehouses or Foreign Trade Zones.



Florida's Merchandise Trade by Major World Regions, 2014-2016 (Percent Change Over Previous Year)							
	Total Mercha	andise Trade	Merchandi	se Exports	Merchandise Imports		
Region	2014-2015	2015-2016	2014-2015	2015-2016	2014-2015	2015-2016	
Western Hemisphere	-7.0%	-5.4%	-7.1%	-8.3%	-6.8%	-0.4%	
North America	17.8%	-8.1%	26.1%	-10.8%	13.9%	-6.7%	
South America	-11.6%	-6.1%	-13.6%	-10.7%	-7.3%	3.3%	
Central America	-7.3%	-2.7%	5.0%	-2.8%	-19.9%	-2.5%	
Caribbean	2.7%	-4.9%	1.9%	-5.0%	4.3%	-4.6%	
Latin America & Caribbean	-8.5%	-5.2%	-8.1%	-8.2%	-9.3%	0.6%	
Europe (Excl. Turkey)	23.3%	5.1%	1.0%	12.5%	35.8%	2.1%	
Asia & the Middle East	-9.3%	0.5%	-31.5%	-10.0%	2.8%	4.3%	
African Continent	-7.0%	-49.7%	-20.9%	-54.1%	68.7%	-38.5%	
Australia & Oceania	-2.7%	-13.1%	-16.3%	-14.7%	23.2%	-11.1%	
Total All Regions	-3.8%	-2.9%	-10.4%	-7.3%	3.7%	1.4%	

Notes: Table shows percent change of merchandise trade through Miami and Tampa Customs Districts combined and all Florida ports are contained within these two Districts. Imports are reported by District of Entry, e.g., the District in which merchandise clears Customs for entry into consumption channels, bonded warehouses or Foreign Trade Zones.



## Florida-Origin Exports 2016 Summary Tables



U.S. Exports by State of Origin, 2014-2016							
		Milli	ions of US Dol	lars	% Change	% Change	
Rank	Country	2014	2015	2016	2014-2015	2015-2016	
	Total All States	1,621,171.6	1,502,572.2	1,453,720.7	-7.3	-3.3	
1	Texas	285,046.8	248,175.1	232,587.9	-12.9	-6.3	
2	California	173,923.9	165,390.5	163,616.5	-4.9	-1.1	
3	Washington	90,554.0	86,376.6	79,563.7	-4.6	-7.9	
4	New York	88,834.4	83,139.6	74,406.1	-6.4	-10.5	
5	Illinois	68,394.3	63,420.7	59,808.2	-7.3	-5.7	
6	Michigan	57,480.5	53,955.4	54,450.6	-6.1	0.9	
7	Florida	58,438.4	53,915.6	52,033.2	-7.7	-3.5	
8	Ohio	52,640.3	51,138.6	49,144.7	-2.9	-3.9	
9	Louisiana	64,784.1	48,670.8	48,821.8	-24.9	0.3	
10	Pennsylvania	40,394.2	39,436.4	36,570.4	-2.4	-7.3	
11	Georgia	39,410.6	38,509.6	35,723.4	-2.3	-7.2	
12	Indiana	35,589.0	33,827.0	34,672.0	-5.0	2.5	
13	Tennessee	33,257.9	32,596.5	31,466.1	-2.0	-3.5	
14	South Carolina	29,766.6	30,936.7	31,270.3	3.9	1.1	
15	New Jersey	36,587.6	32,069.7	31,245.8	-12.4	-2.6	
16	North Carolina	31,384.5	30,026.8	29,939.3	-4.3	-0.3	
17	Kentucky	27,757.5	27,642.7	29,241.7	-0.4	5.8	
18	Massachusetts	27,385.4	25,282.3	25,810.4	-7.7	2.1	
19	Arizona	21,244.3	22,656.6	22,030.5	6.7	-2.8	
20	Oregon	20,886.1	20,084.7	21,953.1	-3.8	9.3	
21	Wisconsin	23,428.6	22,438.6	21,009.3	-4.2	-6.4	
22	Alabama	19,450.2	19,326.8	20,554.3	-0.6	6.4	
23	Minnesota	21,399.9	20,022.1	19,209.7	-6.4	-4.1	
24	Virginia	19,468.3	18,160.7	16,441.6	-6.7	-9.5	
25	Connecticut	15,956.8	15,240.6	14,403.2	-4.5	-5.5	
26	Missouri	14,185.1	13,631.4	13,951.6	-3.9	2.4	
27	lowa	15,105.7	13,217.2	12,129.3	-12.5	-8.2	
28	Utah	12,224.2	13,307.2	12,073.8	8.9	-9.3	
29	Mississippi	11,484.9	10,849.7	10,513.4	-5.5	-3.1	
30	Kansas	12,020.5	10,719.6	10,168.4	-10.8	-5.1	
31	Nevada	7,691.7	8,665.5	9,773.3	12.7	12.8	
32	Maryland	12,228.2	10,052.9	9,313.7	-17.8	-7.4	
33	Colorado	8,362.6	7,954.6	7,551.0	-4.9	-5.1	
34	Nebraska	7,861.3	6,559.9	6,370.0	-16.6	-2.9	
35	Arkansas	6,875.9	5,874.8	5,705.8	-14.6	-2.9	
36	West Virginia	7,594.8	5,815.0	5,046.7	-23.4	-13.2	
37	Oklahoma	6,306.4	5,247.0	5,003.9	-16.8	-4.6	
38	Idaho	5,137.8	4,293.8	4,876.2	-16.4	13.6	
39	Delaware	5,267.8	5,400.0	4,443.2	2.5	-17.7	
40	Alaska	5,110.7	4,619.4	4,371.0	-9.6	-5.4	
41	North Dakota	5,513.1	3,876.9	4,180.5	-29.7	7.8	
42	New Hampshire	4,232.1	3,999.9	4,142.7	-5.5	3.6	
43	New Mexico	3,801.6	3,781.1	3,629.3	-0.5	-4.0	
44	Vermont	3,669.4	3,182.1	2,989.6	-13.3	-6.1	
45	Maine Dhaida laland	2,717.9	2,727.4	2,859.7	0.4	4.9	
46	Rhode Island	2,388.5	2,125.7	2,269.1	-11.0	6.8	
47	Montana	1,544.9	1,404.0	1,342.5	-9.1	-4.4	
48	Hawaii	1,447.5	1,896.4	1,239.0	31.0	-34.7	
49	South Dakota	1,573.3	1,396.4	1,210.2	-11.3	-13.3	
50	Wyoming	1,757.3	1,175.2	1,104.1	-33.1	-6.1	
	Other/Unknown	71,604.5	68,358.5	71,489.0	-4.5	4.6	



	Top 50 Florida-Origin Export Destinations, 2014 - 2016							
Rank	Country	Millic 2014	ons of US Do 2015	ollars 2016	% Change 2014-2015	% Change 2015-2016		
Ralik	TOTAL ALL COUNTRIES	58,438.4	53,915.6	52,033.2	-7.7	-3.5		
1	Brazil	5,087.7	3,696.8	3,612.8	-27.3	-2.3		
2	Canada	3,966.3	3,090.8 3,919.2	3,457.7	-27.3	-2.5 -11.8		
3	Mexico	2,225.1	2,721.6	2,823.0	22.3	3.7		
4	Colombia	3,123.8	2,538.1	2,180.6	-18.8	-14.1		
5	Germany	1,619.8	1,796.8	1,944.1	10.9	8.2		
6	Chile	1,837.2	1,680.3	1,871.5	-8.5	11.4		
7	Dominican Republic	1,570.8	1,702.5	1,714.6	8.4	0.7		
8	Paraguay	1,582.7	1,094.5	1,508.5	-30.9	37.8		
9	Peru	1,715.3	1,699.2	1,500.2	-0.9	-11.7		
10	United Arab Emirates	1,763.9	1,534.4	1,485.2	-13.0	-3.2		
11	Argentina	1,247.6	1,464.8	1,428.9	17.4	-2.5		
12	United Kingdom	1,468.1	1,175.8	1,422.1	-19.9	21.0		
13	Panama	1,356.1	1,292.5	1,309.7	-4.7	1.3		
14	Costa Rica	1,150.3	1,250.8	1,265.3	8.7	1.2		
15	Switzerland	1,087.8	1,455.0	1,243.6	33.8	-14.5		
16	Venezuela	2,526.3	2,014.7	1,231.7	-20.3	-38.9		
17	China	1,160.2	1,114.5	1,213.7	-3.9	8.9		
18	Japan	1,098.8	905.0	1,209.6	-17.6	33.7		
19	Netherlands	996.7	852.3	958.3	-14.5	12.5		
20	Bahamas	1,012.0	975.1	936.7	-3.7	-3.9		
21	Hong Kong –	2,382.9	713.8	903.2	-70.0	26.5		
22	France	661.8	751.5	902.7	13.6	20.1		
23	Guatemala	905.0	922.1	849.6	1.9	-7.9		
24	Korea, Republic Of	653.2	728.2	771.6	11.5	6.0		
25	Honduras	662.6	710.8	712.2	7.3	0.2		
26 27	Ecuador Tripidad And Tohago	1,285.5	944.8 764 9	694.0	-26.5	-26.5 -16.3		
27 28	Trinidad And Tobago El Salvador	759.0 571.2	764.8 621.1	639.8 621.9	0.8 8.7	-16.3		
20 29	Italy	612.0	549.5	544.2	0.7 -10.2	-1.0		
29 30	India	589.2	549.5 661.1	504.4	-10.2	-23.7		
31	Australia	619.8	567.3	470.7	-8.5	-17.0		
32	Jamaica	478.4	464.9	453.6	-2.8	-2.4		
33	Saudi Arabia	681.7	932.8	444.3	36.8	-52.4		
34	Belgium	363.9	381.4	434.7	4.8	14.0		
35	Singapore	532.8	390.7	434.6	-26.7	11.2		
36	Spain	319.5	357.6	408.8	11.9	14.3		
37	Uruguay	534.7	426.1	402.8	-20.3	-5.5		
38	Nicaragua	312.5	354.0	394.3	13.3	11.4		
39	Cayman Islands	206.9	328.2	331.7	58.6	1.1		
40	Turkey	360.9	284.9	282.6	-21.1	-0.8		
41	Ireland	155.6	159.4	280.7	2.5	76.1		
42	Taiwan	337.6	237.2	264.2	-29.7	11.4		
43	Israel	230.2	224.7	244.7	-2.4	8.9		
44	Bolivia	358.0	321.7	243.3	-10.1	-24.4		
45	Malaysia	199.0	184.2	234.3	-7.4	27.2		
46	Barbados	242.7	243.2	230.2	0.2	-5.4		
47	Aruba	220.7	207.4	226.2	-6.1	9.1		
48	Sint Maarten	195.8	197.5	217.7	0.9	10.2		
49	Haiti	479.0	365.9	204.4	-23.6	-44.1		
50	Thailand	153.4	197.1	197.4	28.5	0.2		
	All Other Countries	4,776.3	4,837.8	4,170.4	1.3	-13.8		
		I						

FLORIDA.

	Top 50 Florida-Origin Exports By 2-Digit Harmonized System Code (HS Code)							
	HS		Millio	ons of US D	ollars	% Change		
Rank	Code	Commodity	2014	2015	2016	2015-2016		
		TOTAL EXPORTS	58,438.4	53,915.6	52,033.2	-3.5		
1	85	Electric Machinery Etc; Sound Equip; Tv Equip; Pts	10,541.9	9,060.8	8,952.5	-1.2		
2	84	Industrial Machinery, Including Computers	9,700.6	9,109.8	8,566.1	-6.0		
3	88	Aircraft, Spacecraft, And Parts Thereof	5,257.3	5,155.5	6,066.2	17.7		
4	90	Optic, Photo Etc, Medic Or Surgical Instrments Etc	3,680.9	3,519.9	3,668.0	4.2		
5	71	Nat Etc Pearls, Prec Etc Stones, Pr Met Etc; Coin	3,905.1	2,638.9	3,001.9	13.8		
6	87	Vehicles, Except Railway Or Tramway, And Parts Etc	3,058.5	3,112.3	2,169.5	-30.3		
7	31	Fertilizers	2,322.4	2,240.8	1,804.0	-19.5		
8		Plastics And Articles Thereof	1,471.6	1,416.6	1,361.6	-3.9		
9		Essential Oils Etc; Perfumery, Cosmetic Etc Preps	1,335.9	1,271.5	1,305.6	2.7		
10		Special Classification Provisions, Nesoi	957.7	882.7	822.5	-6.8		
11		Wood Pulp Etc; Recovd (Waste & Scrap) Ppr & Pprbd	590.9	785.9	789.8	0.5		
12		Paper & Paperboard & Articles (Inc Papr Pulp Artl)	755.8	692.8	638.4	-7.8		
13		Pharmaceutical Products	992.2	851.2	627.8	-26.3		
14		Toys, Games & Sport Equipment; Parts & Accessories	671.3	611.7	627.2	2.5		
15		Ships, Boats And Floating Structures	1,181.8	901.7	599.4	-33.5		
16	-	Meat And Edible Meat Offal	628.9	598.1	558.4	-6.6		
17		Articles Of Iron Or Steel	564.6	548.0	501.5	-8.5		
18		Miscellaneous Edible Preparations	450.8	461.8	480.2	4.0		
19 20		Furniture; Bedding Etc; Lamps Nesoi Etc; Prefab Bd	448.0	482.6	430.3	-10.8		
20		Works Of Art, Collectors Pieces And Antiques	314.4	418.5	414.9	-0.9		
21	29	Organic Chemicals	486.9	404.4	392.4	-3.0		
22 23		Prep Vegetables, Fruit, Nuts Or Other Plant Parts Beverages, Spirits And Vinegar	429.2 342.9	450.7 334.5	374.8 369.2	-16.9 10.4		
23 24	91	Clocks And Watches And Parts Thereof	342.9 384.5	362.5	366.3	10.4		
24		Wood And Articles Of Wood; Wood Charcoal	334.5	326.5	365.6	12.0		
26		Miscellaneous Chemical Products	436.0	374.9	363.7	-3.0		
20		Edible Fruit & Nuts; Citrus Fruit Or Melon Peel	399.2	370.4	347.9	-6.1		
28		Rubber And Articles Thereof	352.5	362.0	306.2	-15.4		
29	-	Aluminum And Articles Thereof	392.5	346.7	298.9	-13.8		
30		Edible Vegetables & Certain Roots & Tubers	300.3	293.7	284.4	-3.2		
31	32	Tanning & Dye Ext Etc; Dye, Paint, Putty Etc; Inks	301.6	286.1	281.3	-1.7		
32		Iron And Steel	370.5	310.7	281.2	-9.5		
33		Fish, Crustaceans & Aquatic Invertebrates	331.9	303.1	265.5	-12.4		
34	04	Dairy Prods; Birds Eggs; Honey; Ed Animal Pr Nesoi	246.3	252.9	221.3	-12.5		
35	27	Mineral Fuel, Oil Etc.; Bitumin Subst; Mineral Wax	253.2	235.2	207.0	-12.0		
36		Soap Etc; Waxes, Polish Etc; Candles; Dental Preps	152.4	158.5	183.6	15.8		
37	74	Copper And Articles Thereof	281.3	215.0	174.0	-19.1		
38	28	Inorg Chem; Prec & Rare-Earth Met & Radioact Compd	201.2	175.4	172.8	-1.5		
39	19	Prep Cereal, Flour, Starch Or Milk; Bakers Wares	178.0	179.0	171.4	-4.3		
40		Miscellaneous Articles Of Base Metal	179.1	182.0	166.5	-8.5		
41		Printed Books, Newspapers Etc; Manuscripts Etc	137.2	159.4	166.3	4.3		
42	82	Tools, Cutlery Etc. Of Base Metal & Parts Thereof	226.8	200.0	165.3	-17.3		
43	42	Leather Art; Saddlery Etc; Handbags Etc; Gut Art	151.8	163.2	148.9	-8.8		
44	63	Textile Art Nesoi; Needlecraft Sets; Worn Text Art	127.1	133.1	133.3	0.2		
45		Art Of Stone, Plaster, Cement, Asbestos, Mica Etc.	127.0	125.6	123.6	-1.6		
46		Apparel Articles And Accessories, Knit Or Crochet	104.6	126.0	119.2	-5.4		
47		Edible Preparations Of Meat, Fish, Crustaceans Etc	113.8	126.3	103.8	-17.8		
48		Miscellaneous Manufactured Articles	116.8	109.0	100.2	-8.1		
49		Coffee, Tea, Mate & Spices	83.8	109.6	100.1	-8.7		
50	62	Apparel Articles And Accessories, Not Knit Etc.	91.4	96.6	97.9	1.4		



	Top 50 Florida-Origin Exports By 4-Digit Harmonized System Code (HS Code)							
	HS			ns of US D	ollars	% Change		
Rank		Commodity	2014	2015	2016			
		TOTAL EXPORTS	58,438.4	53,915.6	52,033.2	-3.5		
1	8800	Civilian Aircraft, Engines, And Parts	4,797.9	4,746.4	5,399.7	13.8		
2	8517	Electric Apparatus For Line Telephony Etc, Parts	4,346.5	3,841.1	3,787.7	-1.4		
3	8471	Automatic Data Process Machines; Magn Reader Etc	2,374.6	1,881.2	1,817.2	-3.4		
4	7108	Gold (Incl Plat Plated), Unwr, Semimfr Or Powder	3,284.1	1,737.9	1,804.4	3.8		
5	3105	M Or Ch Fertiliz, Nun2of3el; Fert Nesoi; Fert Pack	2,260.9	2,173.1	1,771.4	-18.5		
6	8703	Motor Cars & Vehicles For Transporting Persons	1,632.5	1,887.5	1,156.3	-38.7		
7	9018	Medical, Surgical, Dental Or Vet Inst, No Elec, Pt	1,042.3	1,000.4	1,102.6	10.2		
8	8542	Electronic Integrated Circuits & Microassembl, Pts	1,282.1	1,012.7	1,056.9	4.4		
9	8411	Turbojets, Turbopropellers & Oth Gas Turbines, Pts	667.3	765.2	856.3	11.9		
10	7113	Articles Of Jewelry & Pts, Of Prec Metal Or Clad	283.5	530.0	839.9	58.5		
11	8473	Parts Etc For Typewriters & Other Office Machines	813.6	705.0	735.3	4.3		
12	8443	Print Mach Incl Ink-Jet Mach Ancil T Prnt Pt Nesoi	936.9	772.1	675.7	-12.5		
13	9801	Expts Of Repaired Impts; Impts Of Returned Expts	430.8	560.2	627.1	12.0		
14	8708	Parts & Access For Motor Vehicles (Head 8701-8705)	739.4	635.5	586.9	-7.7		
15	3303	Perfumes And Toilet Waters	579.7	530.1	544.4	2.7		
16	8903	Yachts & Other Vessels For Pleas Etc; Row Boat Etc	695.3	563.8	524.8	-6.9		
17	9021	Orthopedic Appl; Artif Body Pts; Hear Aid; Pts Etc	503.2	519.8	475.9	-8.4		
18	3004	Medicaments Nesoi, Mixed Or Not, In Dosage Etc Fm	767.0	533.6	451.2	-15.5		
19		Polyamides In Primary Forms	446.6	416.3	444.6	6.8		
20	8525	Trans Appar For Radiotele Etc; Tv Camera & Rec	612.3	444.9	409.4	-8.0		
21	4703	Chemical Woodpulp, Soda Or Sulfate, Not Dissoly Gr	330.8	384.5	409.2	6.4		
22	9504	Articles For Arcade, Table Or Parlor Games, Parts	474.4	411.2	405.1	-1.5		
23	8481	Taps, Cocks, Valves Etc For Pipes, Tanks Etc, Pts	360.9	373.5	388.5	4.0		
24		Aircraft, Powered; Spacecraft & Launch Vehicles	119.5	27.4	362.6	1223.1		
25		Food Preparations Nesoi	313.1	312.0	328.0	5.1		
26		Prepared Unrecorded Media (No Film) For Sound Etc.	269.2	287.1	315.5	9.9		
27		Air Or Vac Pumps, Compr & Fans; Hoods & Fans; Pts	300.4	315.6	315.2	-0.1		
28		Pumps For Liquids; Liquid Elevators; Parts Thereof	322.1	334.7	314.5	-6.0		
29		Beauty, Make-Up & Skin-Care Prep; Manicure Etc Prp	307.4	299.8	313.8	4.7		
30		Opt Fibers & Bund Etc; Pol Sheets; Unmoun Opt Elem	329.8	321.2	309.3	-3.7		
31		Centrifuges; Filter Etc Mach For Liq Or Gases; Pts	307.8	323.2	291.3	-9.9		
32		Air Conditioning Machines (Temp & Hum Change), Pts	277.9	279.8	279.3	-0.2		
33		Insulated Wire, Cable Etc; Opt Sheath Fib Cables	322.5	308.1	267.9	-13.1		
34		Electrical Apparatus For Switching Etc, Nov 1000 V	277.2	277.4	266.5	-3.9		
35		Inst Etc For Physical Etc Anal Etc; Microtome; Pts	253.9	250.0	262.4	5.0		
36		Engines And Motors Nesoi, And Parts Thereof	221.0	332.9	248.3	-25.4		
37		Watches, Wrist, Pocket Etc, Case Not Prec Nor Clad	235.8	212.3	245.6	15.7		
38		Paintings, Drawings Etc By Hand As Art; Collag Etc	189.3	251.6	239.2	-4.9		
39		Chemical Woodpulp, Dissolving Grades	127.0	262.7	231.3	-11.9		
40		Parts For Engines Of Heading 8407 Or 8408	255.8	261.7	230.6	-11.9		
41		Parts For Machinery Of Headings 8425 To 8430	291.2	265.6	227.3	-14.4		
42		Fruit Juice Nt Frtfd W Vit/Mnl Veg Juice No Spirit	282.0	289.5	223.7	-22.7		
43		Parts Of Balloons Etc, Aircraft, Spacecraft Etc	285.5	342.0	222.3	-35.0		
44		Kraft Paper & Paperboard, Uncoat Nesoi, Rolls Etc	198.3	201.4	219.5	9.0		
45		Elec Trans, Static Conv & Induct, Adp Pwr Supp, Pt	258.5	262.5	213.8	-18.6		
46		Tv Recvrs, Incl Video Monitors & Projectors	305.4	237.0	212.6	-10.3		
47		Liquid Crystal Devices Nesoi; Lasers; Opt Appl; Pt	101.9	89.5	207.9	132.2		
48		Machinery Etc For Temp Chang Treat Mat; W Heat, Pt	163.4	174.0	205.6	18.2		
49 50		Meat Of Bovine Animals, Frozen	181.4	202.2	199.7	-1.2		
50	3926	Articles Of Plastics (Inc Polymers & Resins) Nesoi	198.4	204.5	199.3	-2.5		



Florida-Origin Exports By Major World Regions, 2014-2016 (Millions of US Dollars)							
World Region	Flori	da-Origin Exp	orts		Region as a S da-Origin Ex		FL Share of US Exports
	2014	2015	2016	2014	2015	2016	2016
Western Hemisphere	36,954.6	34,313.5	32,365.1	63.2%	63.6%	62.2%	5.1%
North America	6,191.8	6,641.0	6,280.7	10.6%	12.3%	12.1%	1.3%
South America	19,629.3	16,174.8	14,955.4	33.6%	30.0%	28.7%	17.1%
Central America	5,063.4	5,280.8	5,266.9	8.7%	9.8%	10.1%	19.2%
Caribbean	6,070.1	6,216.9	5,862.1	10.4%	11.5%	11.3%	27.2%
Latin America & Caribbean	30,762.8	27,672.5	26,084.4	52.6%	51.3%	50.1%	19.1%
Europe (Excl. Turkey)	8,470.0	8,739.1	9,482.3	14.5%	16.2%	18.2%	3.1%
Asia & the Middle East	11,047.2	9,176.8	9,090.5	18.9%	17.0%	17.5%	2.0%
African Continent	1,216.6	1,015.3	535.7	2.1%	1.9%	1.0%	2.4%
Australia & Oceania	750.1	670.9	559.5	1.3%	1.2%	1.1%	2.1%
TOTAL ALL REGIONS	58,438.4	53,915.6	52,033.2	100.0%	100.0%	100.0%	3.6%

Notes: The Florida-origin data series measures the value of merchandise exports grown, mined, manufactured, assembled or otherwise had value added in Florida regardless of where the goods exit the United States. The origin of movement series attempts to ascertain the transportation origin of exports, i.e., it tries to allocate exports to states based on where the export journey began.



### Florida-Origin Exports By Major World Regions, 2014-2016 (Percent Change Over Previous Year)

World Region	Percent Change in Florida-Origin Exports					
	2014-2015	2015-2016				
Western Hemisphere	-7.1%	-5.7%				
North America	7.3%	-5.4%				
South America	-17.6%	-7.5%				
Central America	4.3%	-0.3%				
Caribbean	2.4%	-5.7%				
Latin America & Caribbean	-10.0%	-5.7%				
Europe (Excl. Turkey)	3.2%	8.5%				
Asia & the Middle East	-16.9%	-0.9%				
African Continent	-16.5%	-47.2%				
Australia & Oceania	-10.6%	-16.6%				
TOTAL ALL REGIONS	-7.7%	-3.5%				

Notes: The Florida-origin data series measures the value of merchandise exports grown, mined, manufactured, assembled or otherwise had value added in Florida regardless of where the goods exit the United States. The origin of movement series attempts to ascertain the transportation origin of exports, i.e., it tries to allocate exports to states



For further information about Enterprise Florida's international trade programs, please visit our website at <u>www.enterpriseflorida.com/export</u>, or contact:

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