

Business Resources

There are many local organizations to help with your local business development needs.

Employee Hiring

CareerSource Flagler Volusia, (CSFV) links more than 1,000 Flagler and Volusia businesses to over 20,000 job seekers. Career development professionals work directly with area employers to align their demand for skilled talent with the needs of those seeking employment and career development opportunities. CareerSource Flagler Volusia has various Recruiting Event capabilities to assist with hiring needs. www.careersourcefv.com

Employee Training

CareerSource Flagler Volusia can offset costs associated with training new employees and upgrading the skills of existing employees through Employee Reimbursement Program. Contact CSFV for additional information.

Center for Business & Industry, (CBI) offers short term training, conferences, seminars, customized training services and technical assistance. Courses and services can be customized and delivered at any location. Example: On site customized CNC operator training module. www.daytonastate.edu/cbi

Business Consulting

The Florida SBDC @ Daytona State College is the State's principal provider of business assistance. SBDC consultants at Daytona State College provide no-cost business consulting to aspiring and current small business owners. Services include business plan development, financial packaging and lending assistance, export planning and support, disaster recovery assistance, market research help, 8(a) program support, and healthcare guidance. www.sbdccdaytona.com

SCORE Chapter 87 – SCORE members are trained to serve as counselors, advisors and mentors to business owners and to aspiring entrepreneurs, sharing their expertise across 62 industries. SCORE offers free business tools and templates, and free confidential business counseling in person or via email. SCORE also hosts free business workshops (locally) and webinars (online 24/7). www.score87.org

Volusia's Best is a Comprehensive Skill Development Program for business leaders, utilizing 7 Keys designed to facilitate sustained growth based on best business practices in the following areas: Systems, Engaged Employees, Relationship Building, Vision & Leadership, Information Technology, Capital Management and Exceed Expectations. The program combines activity-based training, university research and one-on-one professional consulting to avoid common pitfalls and help achieve a high performance level for your company. **CEO Xchange**, a component of Vision & Leadership, is a roundtable group where participants share successes, challenges, best practices, goals, strategies, and other valuable insights through a unique confidential peer network. Through grants, scholarships and funded resources, business owners receive proven, expert assistance at little or no cost to their company. www.volusiasbest.com

GrowFL is focused on assisting second-stage growth companies in the State of Florida. Resources and support to second-stage companies is available as Strategic Research and peer-to-peer CEO mentoring. GrowFL helps companies overcome obstacles to growth and leads them towards prosperity. GrowFL has assisted more than 900 Florida companies and has recognized 300 successful entrepreneurs through the Florida Companies to Watch award program. www.growfl.com

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Business Funding

The **U.S. Small Business Administration (SBA)** helps Americans start, build and grow businesses. Through an extensive network of field offices and partnerships with public and private organizations, the SBA has delivered millions of loan guarantees, contracts, counseling sessions and other forms of assistance to small businesses. SBA can help facilitate a business loan with a third party lender, guarantee a bond, or help find venture capital. Understanding how SBA works is the first step towards receiving assistance. www.sba.gov

Exporting

The **U.S. Commercial Service** is the trade promotion arm of the U.S. Department of Commerce's International Trade Administration. U.S. Commercial Service trade professionals help U.S. companies get started in exporting or increase sales to new global markets. The U.S. Commercial Service offers trade counseling, market intelligence, business matchmaking, and commercial diplomacy needed to connect with overseas business opportunities. In addition, they can develop trade finance and insurance strategies that align with a business owners business objectives. www.export.gov

The **Export-Import Bank of the United States (EXIM Bank)** is an independent U.S. federal agency that creates and maintains U.S. jobs by filling gaps in private export financing at no cost to American taxpayers. The Bank provides a variety of programs for U.S. exporters, including working capital guarantees and export credit insurance; as well as programs to help foreign buyers purchase U.S. goods and services. Small business exporters can learn about how EXIM Bank products can help them increase foreign sales at <http://go.usa.gov/ZVTd> and for more information about the EXIM Bank, visit www.exim.gov

Government Contracting & Sales

Procurement Technical Assistance Centers (PTACs) provide local, in-person counseling and training services for small business owners. PTACs are designed to provide technical assistance to businesses that want to sell products and services to federal, state, and/or local governments. Services are typically available free of charge. PTACs are part of the Procurement Technical Assistance Program, which is administered by the Defense Logistics Agency. www.dla.mil/HQ/SmallBusiness/PTAP.aspx

Industry Membership Organization

The **Volusia Manufacturers Association (VMA)** provides information, education and networking opportunities to help manufacturers grow and succeed. Member companies range in size from one employee to over five hundred. Individual members are CEO's, presidents, plant managers, CFO's, and HR managers. VMA members share their expertise in manufacturing operations, purchasing, international trade, human resources, marketing and more. www.vmaonline.com

The **Volusia Building Industry Association (VBIA)** is a proactive trade organization in Volusia County providing for the economic well-being of the construction and home building industry. They provide the services that strengthen the industry. The association serves it members and the community through networking opportunities, educational programs, newsletters, marketing opportunities and forums for input to state and local governmental officials on issues of industry-wide concern facilitated by a knowledgeable and professional staff. www.volusiabia.com