

SPEAKER:

Good morning, we will be starting in two minutes. Good morning everyone, we will be starting in two minutes. So if you could please find your place.

SPEAKER:

Welcome everyone! Good morning! Good morning and thank you for coming. I have a few housekeeping items before we start the program. If everybody can please keep your cell phones turned on and more common that in just a moment. Keep your cell phones turned on. Bathrooms are to your left, double back doors, today's event is being streamed lived and caption. Go to floridabusiness.org and in the media center, you you would look for closed captioning.

There are question cards at each table and fill them out and our staff will come around and read them out after the panel presentation and please at this time, rise for the Pledge of Allegiance.

I Pledge of Allegiance to the flag of the United States of America and to the Republic for which it stands – one nation indivisible – with liberty and justice for all.

I'd like to take a moment to recognize – Jake Johansson, Volusia County Council Member. Matt Reinhart, Volusia County Council Member, Danny Robbins, Volusia County councilmembers, Monica Paris, Daytona Beach City Commissioner.

Don Burnett, Port Orange Mayor. Sorry, Will Roberts, Volusia County Tax Collector. If I have missed any elected officials, please stand to be recognize. Alright. So, let us switch to – I'm sorry – can y'all hear me with this microphone? OK.

So, we wanted to make this presentation a little more interactive, and include you in the presentation. I would appreciate if you can take out your phone, keep it on and scan the QR code and enter this code right here.

Two things will happen, first, in a little while, we are going to ask you three questions and we will interact with us. The second thing that will happen, is that you will be able to follow the presentation on your phone. I am giving you an excuse to look at your phone during the presentation, you are welcome.

I want to kick off the program with showing you a video. Video is very short about 20 seconds, mountain biking, it's one of my favorite sports. I had a camera strap to my chest in his going high-speed, you will see an incident there and let's just play it one second.

That is the park, I was there for a while the reason I show you this is because let me what happened, I was going over a blog and I'm in the right place? Percent, I see it.

I was going over a log and I clipped onto the bike and fell sideways and it looks only for a second but I was there for a whole minute. And I want to look – I'm going to look like a total loser. I got out, the reason I'm sure you this, biking is a passion for me and I ride the trails so this year alone, I probably lugging over a little over a thousand miles. And we had activities, the natural resources that we have. For that reason, we were looking for a sponsor that had a close affinity to this. Very happy to percent, to introduce a company that is a phenomenal community partner, SOLACE BOATS.

Sarah Dougherty. my name is Sarah Dougherty, my husband and I own SOLACE BOATS.

SARAH DOUGHTERTY:

Our little piece of the high, down in southeast Volusia is like – my father-in-law is the one responsible for moving Boston whaler from Massachusetts back to the Edgewater, that's where all the commercial fishing the men were losing their jobs. They were there boots to work on their first day of work.

Since then, they started Edgewater vote boats and the Everglades boats and now we have SOLACE BOATS. So this is the family owned small business and we also have one of our quality control people who left and started his own boat company which is called (unknown name), and he is in new Smyrna Beach. They also have (unknown name) which is the second largest Suzuki power company in United States.

I grew up in West Virginia, small town, grandfather was the only Doctor, my mom was the school nurse for the entire area

In our town. I could get away with anything. I moved to North Carolina, went to college and as every good story starts, I was sitting at the bar right before graduation and decided to move to Florida. Because of the water.

When I came here, I landed my dream job, my dream job was to always work around both. I grew up on a river and I always wanted to come to Florida to good to waterski camp and my parents told me it was too far away.

I did 10 years in healthcare, travel the entire country, I have into every state but three and a lot of the states I would actually move into a hotel for months.

When I had no life, I decided it was time to get a real job, grow up and went to work at Everglades boats. Then I married the boss. And the rest of my life is where we are today. Three kids, and living my dream

life on the water. Every single day, one of us is on the water. I'm not the only one like that no. We have so many people in Florida that moved here for jobs.

I moved here for the weather, they moved here for the water. So much is based on the outdoors. When we started Solace, we couldn't build boats, we sold off of the last company. Larry McDermott stood behind us and gave us a chance.

The other one, is Disney, we do boat rides for Disney. We also built a lot of probably very people in this room, 56 foot catamaran which is one of the biggest known sportfishing builders in the country. He competes with the North Carolina builders. That is the biggest boat build.

Two days ago we can call from company, who want us to build boats for them, and I wouldn't let Stephen put his name behind that. We need to expand, we need to double production, we had the best Fort Lauderdale boat show we ever had. Keep in touch with other boatbuilders, spoke with Ben Cass, president of Everglades and they had an amazing Fort Lauderdale boat show. They have an amazing Fort Lauderdale boat show. We are coming off this high going into winter but we are also have Miami, Palm Beach, and a few other.

We all had the opportunity for the right to fish and hunt. However, on our side of the state, we can only go out 3 miles and be state waters, very little fish there. Both are going on the market, as his because there's the regulation on red snapper.

My son fished two weeks ago on research trip with a biologist and it was all video and they have to catch, when they catch snapper, they have to keep the first 36 fish. Doesn't matter the size, clip of the fence, send them off to University of Texas to study the red snapper.

I don't know how many of you are here fish, if you go offshore, you cannot drop down. You won't real up a Seabass or grouper, there is so many smaller fish that are not surviving because of the red snapper taking over, we cannot catch them anymore. People come from all over, paying \$1000 to fish for two hours to go out 5 miles to catch one fish.

You can go to the grocery store and buy that fish, it is the experience and lifestyle that these people want and they are paying four. If we don't get ahead of this, were all going to be in big trouble, not just going to be boatbuilders, the fuel stores, tackle stores, charter fishermen, it is so much broader. Marinas, hotels, when I see people come and I'm sure those of you live in new Smyrna now. As soon as the clock turns to drop their bait in the water, you cannot move because boat trailers from all over the country just to fish for one fish, for one day.

There running for trips a day, just to make the money that they lost over the course of the year. The regulation, this is coming down from NOA, not from our county, the Gold Coast, the extended out further so they can go, it's not really a huge issue, they have post grouper. It impacts so many people in and pretty passionate about it.

Boat sales are up, we are seeing a big turn from where we were a year ago, it is not like COVID. They did more for the boating industry than any amount of marketing could ever done. There is nothing else that they can do, it is our job now to keep those kids who were introduced to it on the water of and find ways to engage them and get them out there. Again, if you close snapper, it makes it a lot harder.

Again, the economy in our area along with all the suppliers that moved in since Boston Whaler came down, it drives every aspect of our community. The bars after work, the JB, on Sunday. That's all they look forward to, he asked me tonight a week so he can run that to go do that. I cannot thank you all enough for supporting boating and the industry. I love what I do, I love to go to work and I don't want that to ever change. Now that I am up here, I will use the last two minutes to plug the program. Can anybody raise their hand if they are part of the program?

For those of you who have not, fame is Toyota's training program that to you to use in Kentucky when they tried to – when they moved in, they could not hire people, they hard from their supplies and could not get supplies. So gentlemen develop a training program to put kids in school our time, part of the week and then at work part of the week. To get paid a living wage and it's all calculated by the national Association of manufacturing so they tell us what we have to pay the student. Daytona State has been and is the best partner that we can imagine, we were the first chapter, we were all getting pics with us.

I want to quickly tell a story about my first student. When I interviewed him because the employers get to pick the student. When interviewed him, he looked down, did not speak and all he said what he wanted to do was why are car stereos.

Tyler has graduated the program, enrolled at UCF or degree in mechanical engineering and he is doing all of the composite layout in CAD For every boat that we built out. I'm kind of like mom, I can hug him and cry because I'm so proud of him. It is a program that we are struggling to get kids involved in, struggling to get the word out through the high schools and to the parents.

These kids graduated with a two-year degree in 15 months as an advanced manufacturing but when parents your word manufacture, they don't want their kids to do that. They are the biggest dream killers. It is really more than that, it is exposing them to some of that and then letting them grow and do more.

You guys can help get the word out, greatly appreciated. Daytona State has a great piece on it. It will

pop up when you Google it. I appreciate you all listening to me. If you have any questions about both, happy to answer them or for Southeast Volusia County.

(Applause)

SPEAKER:

I love that place, phenomenal. And JB is phenomenal. Let us get on with the program. As usual, I will be presenting you economic indicators for the last quarter for Volusia County so of course I will be talking about employment, talking about permitting, and then we will segue into data pertaining the outdoor recreation economy. With that, we can see that employment is very stable. I would describe this as a very stable light.

One thing that I like to point out that we had a discussion in our division is that if you look at the data before COVID, before this anomaly here, here is is distinct pattern that you can see. There is a seasonal hiring, you can almost see where every year, you can see a sawtooth. That is all seasonal hiring. Since COVID, you cannot quite see that pattern anymore.

I'm not going to complain because we are see stability here. That is also perceived at the industry level. If you look at all the different industries that make up our economy here in Volusia County, the growth, the addition of jobs proportional to the number of people employed, only two sectors lost a few jobs but overall, there is a slight growth for the growth trend for employment numbers. Let me highlight leisure and hospitality, lots of people employing which is closely related to the outdoor economy. Sold to other industries but I want to highlight that one because it is a big one.

That also translates to what is happening with permitting. That same theme of consistency because you can see in the orange bar, the number of commercial permits being issued is healthy, again, corresponding to the trend that we are seeing, that trend is slightly upward. The investments being made in construction are again, proportionate or adequate for what is happening in the community in terms of adding and bringing people to the area.

If you remember the previous quarter, were talking about how people are moving in the area and how much we are going. The investment is proportionate and we can see it right here. Leading the pack, \$101 million investments in multifamily properties. Of course one project that is significant within the number on Beach Street.

What I want to highlight is the investments being made in: commercial development proportional to the growth that we are seeing. When you move your, you have a place to live, you might need some place to store your things, placed it, the is investment is proportionate.

It is also at our residential permitting level. Very stable, very healthy, growth and development. Let me bring the human element into this. When you move somewhere, you move somewhere because a variety of reasons but you have to like the place that you're moving to. It most likely you will move to an awful location. One of those things that people like about here is the natural resources. They like the beaches, all year-round. To do all the things that you can do outdoors, more so than many other states.

That is why we are covering the topic of outdoor recreation and the way we are going to do this, we are going to show you the numbers of what is happening in the county in terms of all economic activity surrounding outdoor recreation. But we need some context.

We will start at national level, work our way to the state and to Volusia County. Boom. On the left-hand side, focus on the side right here, this is both the US economy, one .10%, compared to the same timeframe, the growth rate of outdoor recreation had 4.8. More than double. Limits me with this me, if the US economy is growing at the speed, this is going even faster. It is becoming more and more important, the outdoor recreation environment. If you want to put some context for that, outdoor recreation constitutes 2.2% of the national GDP.

\$500 billion, that is a big number that is hard to wrap my brain around. To give you perspective, can we all agree that we all eat and drink, go to restaurants often so it has to be a big number. It is a big number.

\$3.7 billion outdoor recreation is even bigger. Know you have some perspective on how important, how big this outdoor recreation economy is on a national level.

Let's take a look at what is happening at the state level. Florida ranks, all economic activity at each place in Florida, 3.6% of that is outdoor recreation. If you remember, I told you that the US is at 2.2%? It means that the natural resources that we have are contributing more to the economy proportionately than the rest of the country. Of course, leading the pack is Hawaii, they are number one. A lot of people travel there specifically for the natural resources and have a big economy surrounding outdoor recreation. But the US is bigger and some of the bigger state in the country like Florida, Texas, New York, Yosemite Park. And FL House resources are more personal, more valuable resource for the state.

Isn't that weird? Indiana, let me explain that one, In there for good reason. We make a lot of both here for obvious reasons. Indiana happens to make these. I like to think one, the probably come to Florida and spent out the recreation money here.

You can see how valuable our resources are proportionately compared to the rest of the country. Let us

look at where that money is being spent with Florida. If overall, we are spending 50 billion -- \$50 million, thus taking place within other recreational, we are spending on average, \$1351 a year. I have to buy my bicycle, you have to buy your golf clubs, you have to buy all these things to do your outdoor recreation. 1351. Where is the money going? Of course number one, youth parks, water parks, all the way down to game areas like golf and tennis, see how all these are in orange, we put them in orange because they all support the big one right here, travel and tourism a \$20 billion. In Volusia County, on average, every single person that comes to the County does at least one outdoor recreation activity. Again, it is a big driver in our economy and numbers. Let us look at the same data from the perspective of employment. Here you have a breakdown, but the number want you to look at is this one right here. Half a million people in Florida live off outdoor recreation industry. That is the entire county, is the entire population of Volusia County – you were divided across the state and all would be employed in these categories. Again, huge deal, huge driver for our economy.

I want you to take out your phones, and I want you to answer this question right here. What is the favorite part or beach to enjoy in Volusia? Try to keep answer into two words. New Smyrna Beach is winning, big time. Disappearing island is epic. I have friends with boats. I like that. You can see, there is a lot of beach, very well represented, thank you. Thousand miles a year. Here you can see what assets we cherish.

I'm sure that all of you frequent these places. You are actively out there engaging in those activities. I told you it was three questions now we will go to number two.

What is your favorite outdoor activity to enjoy Volusia County? Boating already has one. Bless you., Inviting friends. Keep us up there. Paragraph mind you, we are sampling of the population but again, we all have an opinion on this, we all have something on the list that we like. That is why it is important to see this, to better understand where we fit, where it fits. And the last question. Golf and tennis, we are forth, great! We be fishing! That is awesome. (Laughs) Last question of these two which one do you think generated the most spending in Volusia County? It is a bit of a guess game. Tip is neither one is number one.

Most people think that paddling/watersports

Would be more than camping than anything associated. OK. Now let us look at Volusia County. Volusia County, no surprise, anything pertaining voting is number one by a significant margin. Number two, no surprise, the beaches. And then it works is way down and horseback riding. Let me highlight one thing, if you combine number one and number two, you are about \$1 billion. \$1 billion that is directly associated with our waterways.

Our waterways are huge deal in the community. They drive \$1 billion of our economy. This gives you perspective of how valuable our natural resources and those outdoor recreation activities are for our community. Last but not least, I want to show you this map of Volusia County and highlight all the activities taking place.

Trails are highlighted in orange, it is always that little piece of the world right there. I know it is a small map and I encourage you to scan the QR code and you will find that interactive map, you will be able to zoom in, record anything, see the trail and see how long it is, what kind of road condition it has, paved, etc. Very valuable resource. Hopefully by seeing the numbers, you have a better understanding of how valuable the resources are of where you live.

It will make sense we are bringing our panelist today the experts and rock stars in the world of stewardship of these resources. With that said, I'm going to bring each panelist up here. Tim Baylie, began his career with Volusia County on November 1992. He has 26 years of experience in the Parks and Recreation field and work in governmental services for over 32 years. He oversees the development and management of the County stroke program which has 92 miles of paved trust. Have done several laps of those in a single year.

Welcome Tim.

(Applause)

SPEAKER:

We also have Jessica Fentress, director of Volusia County's coastal and has been with the County since 2016. She oversees the beach access, capital construction and beach operations for over 37 miles of Volusia County's coastline. She receives the operation of the port district -- wanted the Lyons port district at Ponce de Leon Inlet. Help me welcome Jessica Fentress. GAAP I will turn off my microphone and switch to the other one.

I have a few questions for you guys. I want to kick it off with I want to know if you have any – do we have any hidden gems in Volusia County that we should know about?

TIM BAYLIE:

So, there is a couple that come to mind. If we have any para-borders, there is a variety of canoe kayak launches on John Anderson Drive. Directly across from C Bridge Park area, if you go across to Halifax, 6 to 10 for cutting, not a lot of people know about. It is a hidden gem.

If you go through that 6 foot to 10 foot carry, you get into some beautiful outdoor recreation waterways

that nobody gets back there. If you are in about, you have to go all the way there and get back into that area. If you are a canoe/kayaker, I encourage you to get out there. One more, the ranch part, I think a lot of people realize, it is off the 415, another hidden gem.

JESSICA FENTRESS:

My favorite is where you got and accessible walking area, you got access to the inlet shoreline, fishing gear that's also accessible and then the best servant on the East Coast Florida. The hidden gem, I didn't see pop up on the screen is actually with the park.

Very southern Volusia County it extends from River to see. You can get our great beaches but you also have pickle ball court, basketball court, excellent grass recreation area. Westside by the river, we have a wonderful playground. You will probably see me there, I take my kids to that playground all the time.

We also have a fishing. There. It is beautiful and wonderful. We have an unofficial kayak launch at there as well. You are guaranteed to see manatees. Every single day, at the Westside, easy walk, you can take your grandmother there, completely free. Great little piece of public park that you can go to after you finish JB's, at the park, have a sense of humanity sent session and head back home.

SPEAKER:

Let me ask the question a little bit differently. Do you have any recreational assets that you are particularly proud of?

TIM BAYLIE:

Yeah, I will go to the trails program. When I first got started, it was a trail between Lichtman Road, federal and state funding to continue to build the trail program but then the state got involved. What that did, it provided \$25 million into trail development in the state of Florida as long as the trail was on the state trail network. It was a counsel, it was solicited to select a party trail in the state, coast-to-coast trail which goes from Tampa state Petersburg over to the selected as the first trail. As they move through time, they needed some additional trail to keep the trail building of moving forward. St. Johns River we went up and competed against other state party trails at the state level.

He came in at number two, Volusia County was a recipient of to showcase trail systems and with that, you have about two thirds of that \$25 million in the state). Volusia County was blessed with a funding source that wasn't sunset, no matching dollars, all the entity or public entity needed to maintenance of the trail after it was constructed.

I would say, -- and it feels in the gap. Shows would be number one for me.

SPEAKER:

The last hurricane, the trail we open in less than a week and you guys moved fast. Very impressed. I looked at it, the amount of damage was incredible. Superfast. Thank you. Jessica, how about you?

JESSICA FENTRESS:

The beach! We all know ourselves as the more world's most famous beach. What I don't think the committee understands, we are the world's most accessible beach, we have over 174 public access points on to our sand along with over 2000 of beach parking spaces and 17 miles. We have the world's most accessible beach, nothing on the coastline is private, 100% public and Volusia County very specifically set case for president and customary use. They are basically enshrined in customary use law. Nobody doesn't like we do. You have a Super Bowl of that every single day, 37 miles of coastline where you got the entire community, you cannot find parking, beaches pack and you have a mixing bowl of the population of the.

It's also to witness and pretty big lifting effort to clean up everyday. Is something I'm very proud of, passionate on. Speaker thank you Jessica. How do you balance the need for conversation -- conservation with increased demand of these spaces have to grow and at the same time, what strategies have you implemented to protect these areas while accommodating the increased number of visitors?

TIM BAYLIE:

That is a good question. Some of you might be aware, it was passed last year or the year before, in that bill, there is funding set aside to build trails in the conservation for the Florida wildlife corridor. Also in that bill, there are some conditions of what that axis could be in paved trails or hardpacked service -- they have defined that as being ruled way.

When you look at the conservation corridor, you cannot put a paved trail with those conversation -- conservation easements.

What we did for access, to try to marry those needs, we built a prototype, about 200 feet wide, about 6 inches deep Geo web fabric that you pack with the stone and you top it with crushed concrete and you roll it.

That would satisfy, what I believe satisfy, to allow funding from the program and other state trail funding sources to fund the hundreds of miles of corridor with the trails within the corridor to help build those access points to allow bikers to get out there, to allow horseback folks to get out there, even handicap, is on YouTube, we will present this topic to the state on December 4 and fifth. If they buy into that, it could be millions of dollars into Volusia County's development of natural trails inside the corridor.

For those of you are not totally aware, two thirds of Volusia County is in public ownership. It is a big number, you have a lot of access points in those corridors that are already district. Firelight, roadways. Put trails on those areas could mean a lot of folks accessing the lands they historically could not access before.

JESSICA FENTRESS:

I want to hit two things are. Of Volusia County, we got 37 miles of coastline and we manage 47 of you. Of the 37 miles, we are driving at 70 we have 20 miles that we manage that are dedicated the conservation. This is the no drive areas. We are able to balance that intensive need for public access to the beach drive then we also have areas where you can be in driving location. You have the environmental protections that come with it. You're not allowed to have concessions in the air, moreover low intensive usage. We have the Marine science Center as part of the habitat conservation service center. That is critical, we have a rehabilitation facility in the sea turtle Hospital. I don't know if you know this, the due school events to take the elementary school children in basically every single day from Monday through Friday during the school season where they are teaching next generation about conservation. I know that SOLACE BOATS is a sponsor, you have an artificial reef program. We have the best artificial reprograms. We are not West Palm where the water is beautiful and gorgeous everything. We have a very active artificial reef program and within the last two years, we had permitted 2.9 mile artificial reef which just inside the allows you to keep your stopper every day associate your limits. We most recently, this past year, the first permit approved in the state of Florida for the Atlantic Ocean for something called FAD Fisher traction device. 19 miles offshore, this is for the big boats that like to run and like to catch the really big fish. One finish, we will start mobilizing again on creating this, making it into existence and also going to start replenishing the 32.9 mile reef. For more information please go to Volusia.org all the numbers are publicly accessible, you can download in GPS device, completely free. Completely available if you have questions, my cards on the table.

SPEAKER:

Thank you Jessica. We are looking at data that is showing, we are growing and we will continue to grow. Let's hear about the plans you have in the future for each of your resources that you manage. Is there anything you are doing to help preserve these habitats for future generations?

TIM BAYLIE:

Can I talk about active recreation? Alright. So, some councilmembers in the room, I don't want to get too far ahead. We have been tasked with looking at developing a sports complex in South West Volusia County which I am passionate about. We have a lot of needs down there. The fields are packed all the time, two rectangular fields, traditionally it is for soccer and flag football. So we are really trying to get a develop and a partner to help us develop that sports complex which we have 220 acres across the street

from Veterans Memorial Park. We got it feels there. If you move forward with this project, will bring another 12 fields into that complex. Along with economic development. And really excited about that.

SPEAKER:

Thank you.

JESSICA FENTRESS:

God is not giving us anymore beach, you are hard limited at 37 miles. What we are doing is we are investing in rehabilitating our imaging infrastructure to make it more accommodating for our upcoming generations. Our primary battle is ensuring that when we have a beach in 50 years that our children and grandchildren, great-grandchildren can use but we also need to make sure that our beaches respected, maintained and it state a pristine environment. Were working with communities, neighborhood contacts, financial fee organizations, trying to ensure that we are still going to have a be in years to come.

SPEAKER:

Thank you. I know that education or community education about the resources is a big deal to both of you. By the way, there are 10 -- those are apps for one for the beach and for the trails and they are wonderful. Every time I go to the beach, I do not leave the house before to look at how the Titus, which ran are run out, save me a lot of time, I know where exactly to go. Along those lines, do you have any active educational programs to help the community understand what you do? And the value of these resources?? There are two programs that are out there the help educate the community. One is the mobile application it has all of the not only Volusia County managed assets but also all the cities in the application as well. If you are on the trail, you mentioned the interactive map here. That mobile application, it will show you all that natural trails, and trails, paved trails. If you're on the trail, it will tell you where you are on the trail, if you're interested in another amenity near the trail, there is a little button and it will give you 25 different recreational assets near you and you just select one that you are interested in and it will guide you right to the location from where you are at. There are special information in there, if you're planning your trip from the outer area. Good source document for a source application if you're interested in recreational outdoor. The other informative piece that I think might be helpful is sports Volusia we work a lot – all the cities in the room here in the county. To collect all their ballfield information, all the basketball, golf, all recreational outdoor assets that we have here. We created for economic development. From folks outside of the area, with the information that they are interested in bringing a tournament here. Let me tell you what that means quickly.

It will give you the distance, the distance from home plate to first base, how many cars it can hold, how many restrooms there are, all that information is important for those tournament operators to decide if this field or this complex is going to be right for us to bring the tournament in. If you go to that site, it will give you the type of information and if you are interested where is the boat launch facility, that will give

you a great asset to where all of the boat launches, tennis courts, pickle ball courts, etc.

JESSICA FENTRESS:

The beach at cannot be understated, anybody that wants to go to the beach especially right now, we are experiencing the lunar high-tech, you have a super one out there, use the beach app, it tells you if a ramp is open, when it opens, how long it has been open, were starting to use a I to tell you that the ramp is anticipated to close, find your location.

From DeBerry, --

JESSICA FENTRESS:

This is ocean specific because I am assuming that is where the question is coming. We have living seawalls in the shorelines it is a proven tactic, it works, you can have plant embedded within the seawall along the river shoreline way they naturally water. Roof -- on an ocean setting, seawalls are something that has been in place others are 2022 hurricanes that we are assuming are from the 20s and 30s. They held, just buried in sand. Oceanfront living seawall is a novel concept.

The Florida Department of Environmental Protection required the if you put the seawall in, you're required to put sand and to plant and maintain the plans associated. There is a waiver for people impacted by the 2022 hurricanes but it pretty much standard practice across the state of the nation that if you will see will in, you are required to put sand and plant in front of it. If you look at your habitat for the ocean, you have seabirds, you have turtles and in some instances you have miles – maximize the feed source is not mangroves. The the green that comes out, beat the foraging. It is a novel concept, we will see where it ends up. But I think, the result that will be permitted by the state is similar to what you already have in place right now.

SPEAKER:

Do we have time for one more question?

SPEAKER:

It's 9 o'clock right now.

SPEAKER:

We have something special today don't we? What is happening today? We don't recognize the end of the meeting so we have to recognize something. So birthdays. We are going to do birthdays. (Laughs) We have to birthdays today! Jake, this is real. (Laughs) Jake Johansson, Matt Reinhart. We have to congratulate them. We are out of time

SPEAKER:

(Away from mic) happy birthday and please help me recognize one more time, Jessica and Tim for all the phenomenal work they do.

(Applause)

SPEAKER:

If you hang tight with me one second, I would like to recognize there is a group of individuals who work really hard at making this event a success. Sometimes I feel you just have to show up and magically everything is ready and I have to talk about the numbers they put together and logistics that they coordinated. I want to thank my team the economic development division. Brad, Heather, thank you for what you do.

(Applause)Once again, thank you all for coming, for attending to our panelists, and thank you to our sponsor SOLACE BOATS and if anyone is interested in sponsoring this event, please speak with me or one of my team members at the end. And Mark your calendars for the next Q breakfast.

February 23. Thank you for joining us, I wish you a great phenomenal we can. Hit the trails.

(Applause)